



*Opportunity Partners
Business Services*

CASE STUDY

Thermo King

PACKAGING & KITTING

Thermo King, a brand of Ingersoll Rand, was founded in 1938 and leads the world in manufacturing and innovating transport temperature control systems for a variety of mobile applications, including trailers, truck bodies, buses, shipboard containers and rail cars.

Since 2004, we have performed packaging and kitting for Thermo King, in all packaging 3+ million parts for the company per year.

Our flexible capacity allows us to meet Thermo King's seasonal demand cycles, lower costs, and aid in their continuous process improvement.

Challenges:

- Range of packaging needs, from small components to large panels
- Bulk shipments from multiple vendors
- Mix of volumes and seasonal fluctuations
- Short turnaround times
- Complex processes governed by Enterprise Resource Planning (ERP) system
- Stringent quality protocols

Solutions:

- We receive unforecasted volumes of product which we then sort, relabel, rekit, pack and send to their warehouse.
- Provide tight quality controls with no need for secondary quality inspection from Thermo King.
- Integration into Thermo King's ERP system.
- Flexible capacity and 48-hour turnaround time
- Approve vendor invoices for payment.

Learn how Opportunity Partners can partner with YOU!

952-930-4201 | partner@opportunities.org | opportunities.org/businesses