

Opportunity Partners Business Services

Case Study: **Uponor**

Uponor is a provider of plumbing, fire safety, radiant heating/cooling, hydronic piping and pre-insulated piping systems for residential and commercial applications at its North American headquarters in Apple Valley.

Opportunity Partners has provided an onsite team since 2011, where members cut and package radiant floor heating pipe.



“Over the past five years, our Opportunity Partners team has helped Uponor realize significant cost savings and increase inventory of sellable pipe. They created a process to repackage qualified pipe into sellable 100-ft. and 300-ft. coils. The team has added considerable value to our production floor.”

- **Jeremy Barth**,
Manufacturing Manager, Uponor

Uponor

Uponor's policy regarding quality, environment, health and safety is an integral part of its business strategy. All products go through the most stringent tests and quality controls. Additionally, environment protection is a core concern of its endeavors so they take actions to reduce waste when making their products.

Challenges:

- X** If any section of a coil of Uponor pipe fell short of its high-quality standards, it was not shipped or sold.
- X** Uponor did not have the resources or time to repurpose the salvageable pipe.
- X** Uponor's highly integrated manufacturing operation did not allow for this type of work to be outsourced.

Solutions:

- O** Opportunity Partners provides a cost-effective, onsite team that measures, coils and packages pipe, allowing Uponor to resell quality product, which reduces potential waste.
- O** Our services foster green and sustainable initiatives which result in a new revenue stream for Uponor.

Learn how Opportunity Partners can partner with YOU!

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