

OPPORTUNITY PARTNERS 2024 ANNUAL REPORT



ADVANCING THE QUALITY OF LIFE FOR ADULTS WITH DISABILITIES SINCE 1953.



Helping people live their
best lives where they live,
work, learn, and contribute





MISSION

Together we advance the quality of life for adults with disabilities.

VISION

People of all abilities thrive in the world.

VALUES

IMPACT ~ *Generate solutions that make a difference.*

CHOICE ~ *Create opportunities for people to lead self-directed lives.*

HEART ~ *Promote the dignity and worth of each other.*

PARTNERSHIP ~ *Facilitate change through relationships, collaboration, and advocacy.*

Celebrating community,
impact, and possibility
throughout the year



MESSAGE FROM THE CEOS

As we reflect on the past year and look to the future, we are proud to share that Opportunity Partners has made significant strides in advancing our mission through a forward-thinking vision, strategic action, and a deep commitment to the people we serve.

In 2024, Opportunity Partners launched a **bold three-year Strategic Plan** centered on possibilities and inclusion. This vision guides our efforts to expand opportunities, embrace innovation, and adapt to the evolving needs of the disability community.

As part of this plan, we are preparing to sunset sub-minimum wages by August 2028, and will continue to have multiple vocational paths. We've also **made key investments**, including new financial and business software to strengthen our operations, and we have **reopened several group homes**, including one dedicated to supporting LGBTQ+ individuals.

To support our growth, we welcomed **three new executive leaders**: Vice President of Residential Services, Eston Brown; Vice President of Information Technology, Kumar Machiraju; and Vice President of Finance, Bruce Schmaltz. Their experience and dedication will strengthen our organization as we continue to build a more responsive and sustainable future.

Thank you for being part of this journey. With your continued support, we are building a more inclusive future, together.

With gratitude,



Lori Schluttenhofer



William G. Schultz



Building friendships and
community through
exceptional services



OPPORTUNITY PARTNERS AT A GLANCE

Opportunity Partners served 1,025 people at dozens of residences, job sites, and community settings throughout the Twin Cities. Many participated in more than one service.

RESIDENTIAL

People supported in residential services: 239



30 lived in Homebase apartments



74 lived in group homes



135 received support in their own homes

EMPLOYMENT

People supported in employment services: 824



300 worked jobs in community businesses



71 enrolled in Supported Employment Teams



240 worked on OP production floors



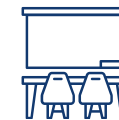
213 sought new employment

ENRICHMENT

People supported in enrichment services: 293



26 participated in engage with my community



190 took part in in-person enrichment



77 attended virtual enrichment classes

Empowering confidence
through personalized
services and support



RESIDENTIAL OPTIONS

Opportunity Partners offers a range of residential services designed to support individuals in achieving greater self-reliance and quality of life. This includes group homes, independent apartments with on-site support, and in-home services that offer life skills support for individuals living on their own or with family.



Benjamin lives in one of Opportunity Partners' independent apartments in Minnetonka, MN. He maintains a job, participates in intramural hockey, and enjoys video games and drawing. Most importantly, Benjamin values the independence of living on his own, with the confidence and peace of mind that support from Opportunity Partners is available whenever he needs it.

"I like to draw pictures and play video games in my apartment. I like it because it's my very own place!" ~ Benjamin

Cultivating success and
independence with
supported employment

L12 Biscuits



EMPLOYMENT SUPPORT

At Opportunity Partners, we support people in building skills and confidence through hands-on training at our centers, working alongside a job coach at a local business, or receiving personalized support to succeed in a community-based job.



With support from her Opportunity Partners Supported Employment Team, Kristen has thrived at General Mills for over five years, taking pride in her role packaging bakery items on the production floor. Her dedication and strong work ethic were recognized when she was named the fastest worker on her line, a well-deserved honor. General Mills values the contributions that Kristen brings each day and has shown their appreciation with luncheons and GM-branded gifts for the entire team.

"I like all my co-workers at General Mills. I like switching it up between all the different jobs on the line. My job coach helps me everyday!" ~ Kristen

Providing engaging, meaningful classroom and community experiences



ENRICHMENT OPPORTUNITIES

Enrichment services help individuals explore interests, build skills and friendships, and connect with their community. The variety of activities includes cooking, art, leisure, service, independent living, and job readiness; all of which foster growth, confidence, and connection.

Joey first joined Opportunity Partners in 2011 and has been an important part of our community ever since. During the COVID-19 pandemic, he stayed connected through virtual classes and now enjoys a hybrid schedule. Joey looks forward to morning coffee time, his classes, and community outings, but what he loves most are the people. He has made many friends along the way, especially Ty, his close buddy since middle school. Joey's favorite adventures include field trips to the zoo, malls, and libraries, and when asked, he says simply, "I like everything!"

"I have many friends at OP, they are all nice!" ~ Joey



Celebrating our generous and
compassionate community at
the Annual Gala



A CULTURE OF PHILANTHROPY

OUR GENEROUS COMMUNITY

At Opportunity Partners, we are grateful for a culture of philanthropy that brings together donors, volunteers, staff, and community partners to advance our mission. Participation in the annual gala, meaningful volunteer experiences, and thoughtful giving cultivates a shared commitment to services that empower individuals to thrive. This collective spirit of generosity strengthens our impact and ensures long-term sustainability. Thank you to our generous community for your support.

DONORS



Individuals, foundations, and corporate partners contribute financially through annual giving, major gifts, matching gifts, and planned giving.

VOLUNTEERS



Community members and corporate groups generously give their time and talents to support our mission through hands-on service and event support.

CHAMPIONS



Advocates amplify our mission by sharing our story, engaging their networks, organizing fundraisers, or serving on committees and boards.

2024 BOARD OF DIRECTORS



It has been my honor to serve as Board Chair for Opportunity Partners, an organization deeply committed to empowering adults with intellectual and developmental disabilities. The work we do is not only essential, it's life-changing. Every day, I'm inspired by the dedication and compassion of our OP team. Their unwavering commitment to creating inclusive communities and building pathways to self-reliance truly makes a lasting difference in the lives of those we serve. Thank you for your critical support of OP as we work to expand opportunities, foster belonging, and champion the potential of every person served.
~ Ann Yekaldo, Chair, US Bank, retired

Ginny Kremer
Vice Chair,
Bremer Bank

Jamie Jackson
Treasurer,
Stairway Partners, LLC

John Kelly
Secretary,
UnitedHealth Group

Lori Schluttenhofer
Ex-officio,
Opportunity Partners

Bill Schultz
Ex-officio,
Opportunity Partners

Richard Bauer
ActivStyle, AdaptHealth

Bryan Chambers
nCino, Inc.

John Church
General Mills, retired

David Dorn
Special Olympics, MN

Mary Fenske
Community Volunteer

Kate Harahan
American Red Cross

Dan Hoke
U.S. Bank

Ben Knoll
Partners in Food Solutions

Joe Kukla
Thiel, Anderson, Kukla and
Gunderson, PLLP

Jack Lee
Voyager Outward Bound
School

Katie Mattis Sarver
Katie Mattis Sarver
Consulting

Mike McMahan
Ryan Companies

Michelle Nyamushanya
Thoughtworks, Inc

Julie Sjordal
St. David's Center for
Child and Family
Development

Tonia Teasley
PACER Center

2024 EXECUTIVE TEAM



From left to right, Calli Kadlec, Nelson Neubrech, Lori Schluttenhofer, Eston Brown, Bill Schultz, Kumar Machiraju, Heather Shiell, Todd Schoolman

Investing in Our Mission:
2024 Financial Summary



2024 FINANCIALS (IN THOUSANDS)

REVENUE	<u>2024</u>
<i>Residential</i>	\$10,551
<i>Day Services</i>	\$11,193
<i>Contract Work</i>	\$6,019
<i>Contributions</i>	\$1,123
<i>Other</i>	\$966
Total Revenue	\$29,852

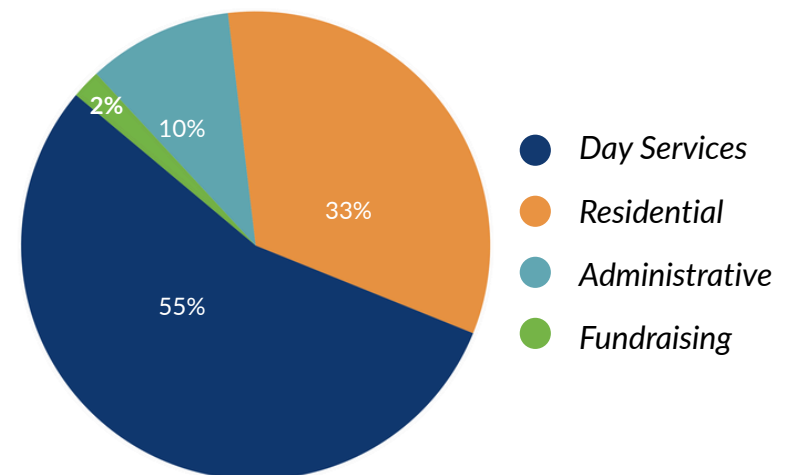
EXPENSES	
<i>Residential</i>	\$9,885
<i>Day Services</i>	\$16,392
<i>Administrative</i>	\$3,010
<i>Fundraising</i>	\$565
Total Expenses	\$29,852

Non-Operating Revenue & Expenses	\$407
Total Change in Net Assets	\$407

BALANCE SHEET	<u>2024</u>
<i>Current Assets</i>	\$7,196
<i>Property/long-term Assets</i>	\$16,421
<i>Endowment</i>	\$5,233
Total Assets	\$28,850

<i>Current Liabilities</i>	\$2,291
<i>Long Term Debt</i>	\$7,381
<i>Net Assets</i>	\$19,178
Total Liabilities & Net Assets	\$28,850

HOW WE INVEST OUR RESOURCES





Support Opportunity Partners by donating online or by mail, sponsoring events, or volunteering your time. Every contribution helps create meaningful opportunities and lasting impact for people of all abilities.

Thank you!

To learn more, visit our website or email us.

opportunities.org | info@opportunities.org
5500 Opportunity Court, Minnetonka, MN 55343



Opportunity Partners is an EEO/AA employer.