Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

| Α | For the 2 | 2020 calendar year, or tax year beginning and | d ending | | |
|--------------|---------------------------------------|--|----------------|-----------------------------|--------------------------------|
| В | Check if applicable: | C Name of organization | | D Employer identif | ication number |
| | Address change | OPPORTUNITY PARTNERS | | | |
| | Name change | Doing business as | _ | 41-07372 | 221 |
| | Initial return Final return/ | Number and street (or P.O. box if mail is not delivered to street address) 5500 OPPORTUNITY CT | Room/suite | E Telephone number (952) 93 | |
| | termin- ated | City or town, state or province, country, and ZIP or foreign postal code | • | G Gross receipts \$ | 27,685,145. |
| | Amended return | MINNEIONKA, MN 55545 | | H(a) Is this a group | return |
| | Applica- tion pending | F Name and address of principal officer: WILLIAM SCHULTZ | | for subordinate | s? Yes X No |
| _ | | SAME AS C ABOVE | | H(b) Are all subordinates | |
| | | npt status: X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1 | or 527 | | a list. See instructions |
| | | ► WWW.OPPORTUNITIES.ORG | 1 | H(c) Group exemption | |
| | | ganization: X Corporation Trust Association Other Summary | L Year | of formation: 1953 | M State of legal domicile; MN |
| • | | riefly describe the organization's mission or most significant activities: SEE | SCHEDU | LE O | |
| ٥ | 3 . 🧵 | tony describe the organization of most organization in the second of the | | | |
| Governance | 2 C | heck this box if the organization discontinued its operations or dispo | sed of more | than 25% of its net as | ssets. |
| ٥ | 3 N | umber of voting members of the governing body (Part VI, line 1a) | | 3 | |
| | | umber of independent voting members of the governing body (Part VI, line 1b) | | 4 | |
| Q U | 5 To | otal number of individuals employed in calendar year 2020 (Part V, line 2a) | | 5 | |
| į | 6 To | otal number of volunteers (estimate if necessary) | | | |
| Activities & | 7 a To | otal unrelated business revenue from Part VIII, column (C), line 12 | | | |
| _ | b N | et unrelated business taxable income from Form 990-T, Part I, line 11 | ····· | | · |
| | | | | Prior Year | Current Year |
| 9 | 8 C | ontributions and grants (Part VIII, line 1h) | | 1,002,350. | |
| Revenue | 9 Pi | rogram service revenue (Part VIII, line 2g) | | 31,920,571. | - |
| á | 10 In | vestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 1,224,196. -23,052. | |
| | 11 0 | ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 34,124,065. | |
| _ | | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 0. | |
| | 1 | rants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | |
| | 45 0 | enefits paid to or for members (Part IX, column (A), line 4) | | 23,735,691. | |
| g | 16a Pi | rofessional fundraising fees (Part IX, column (A), line 11e) | | 0. | |
| Fynancae | h To | otal fundraising expenses (Part IX, column (D), line 25) | 79. | <u> </u> | |
| Ĭ | 17 0 | ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 8,539,768. | 7,260,540. |
| | 1 | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 32,275,459. | |
| | | evenue less expenses. Subtract line 18 from line 12 | | 1,848,606. | |
| or | Se | | Ве | ginning of Current Year | End of Year |
| t Assets or | 20 To | otal assets (Part X, line 16) | | 25,260,831. | 26,381,596. |
| t As | ਤੂੰ 21 To | otal liabilities (Part X, line 26) | | 9,054,138. | |
| Net | 22 N | et assets or fund balances. Subtract line 21 from line 20 | | 16,206,693. | 17,115,816. |
| | | Signature Block | | | |
| | | es of perjury, I declare that I have examined this return, including accompanying schedul | | | ny knowledge and belief, it is |
| tru | e, correct, | and complete. Declaration of preparer (other than officer) is based on all information of v | vhich preparer | has any knowledge. | |
| ٠. | | Signature of officer | | Date | |
| Sig | | • | NI A NICE | Date | |
| He | re | NELSON NEUBRECH, VICE PRESIDENT OF FIX Type or print name and title | NANCE | | |
| _ | , | rint/Type preparer's name Preparer's signature | | Date Check | PTIN |
| Pai | | AWRENCE H. MOHR, CPA LAWRENCE H. MOH | R. CP | 9/07/21 if self-emplo | |
| | | irm's name BAKER TILLY US, LLP | , 01 | Firm's EIN | |
| | | irm's address 225 S 6TH ST #2300 | | THIII 3 LIIV | |
| | , j | MINNEAPOLIS, MN 55402 | | Phone no. 61 | L2.876.4500 |
| Ma | y the IRS | discuss this return with the preparer shown above? See instructions | | 1 | X Yes No |
| | _ | | | | |

| | 990 (2020) OPPORTUNITY PARTNERS 41-0737221 Page |
|----|--|
| Ра | rt III Statement of Program Service Accomplishments |
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: TOGETHER WE ADVANCE THE QUALITY OF LIFE FOR PEOPLE WITH DISABILITIES. |
| | TOGETHER WE ADVANCE THE QUALITY OF HITE FOR FEOTILE WITH DISABILITIES. |
| | |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X N |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | |
| | VOCATIONAL/EMPLOYMENT SERVICES: |
| | TOURDED THE 1050 DV LUCGIONARY DARROWS LINE WANTED A RETURN LINE HOR WHITE |
| | FOUNDED IN 1953 BY VISIONARY PARENTS WHO WANTED A BETTER LIFE FOR THEIR |
| | TEENAGE CHILDREN WITH DISABILITIES, OPPORTUNITY PARTNERS HAS ALWAYS FOCUSED ON THE ABILITIES OF PEOPLE. AT A TIME WHEN MANY PEOPLE WITH |
| | DISABILITIES WERE INSTITUTIONALIZED, THE ORGANIZATION PROVIDED A PLACE |
| | WHERE PEOPLE COULD TO LEARN JOB SKILLS AND EXPERIENCE THE SENSE OF |
| | PRIDE THAT COMES FROM EARNING A PAYCHECK. IN 1959, OPPORTUNITY |
| | PARTNERS BECAME THE FIRST SERVICE PROVIDER IN THE TWIN CITIES TO |
| | SUPPORT PEOPLE WITH DISABILITIES TO FIND JOBS WITH EMPLOYERS IN THE |
| | COMMUNITY. |
| | |
| 4b | (Code:) (Expenses \$8,740,968. including grants of \$) (Revenue \$10,578,856. |
| | RESIDENTIAL SERVICES: |
| | |
| | OPPORTUNITY PARTNERS BEGAN OFFERING RESIDENTIAL SERVICES TO PEOPLE WITH |
| | DISABILITIES IN THE EARLY 1970S, ASSISTING PEOPLE TO LIVE AS |
| | INDEPENDENTLY AS POSSIBLE WHILE PROVIDING STAFF SUPPORT AS NEEDED. |
| | TODAY, OPPORTUNITY PARTNERS OFFERS A CONTINUUM OF RESIDENTIAL SERVICES, |
| | RANGING FROM GROUP HOMES (WHICH PROVIDE THE HIGHEST LEVEL OF SUPPORT) |
| | TO COMMUNITY LIVING (WHICH SUPPORT PEOPLE IN THEIR OWN HOMES). |
| | SATISFACTION SURVEYS AND LICENSING REVIEWS PROMOTE OPPORTUNITY |
| | PARTNERS' ATTENTION TO QUALITY IN SERVICES AND PROPERTY MANAGEMENT. |
| | IN 2020, THE ORGANIZATION PROVIDED RESIDENTIAL SERVICES TO 274 PEOPLE |
| | |
| 40 | (Code:) (Expenses \$ |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

4d Other program services (Describe on Schedule O.)

including grants of \$ 23,219,681. Total program service expenses

Form **990** (2020)

032002 12-23-20

Form 990 (2020) OPPORTUNITY PARTNERS Part IV Checklist of Required Schedules

| | | | Yes | No |
|---------|--|------------|-----|--------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | X | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | - | | |
| 0 | , , | 8 | | X |
| • | Schedule D, Part III | - ° | | 1 |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | x |
| | If "Yes," complete Schedule D, Part IV | 9 | | <u> </u> |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | v | |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | l |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | X |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | L | Х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| •• | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | _ <u></u> | | |
| .5 | | 18 | Х | |
| 19 | 1c and 8a? If "Yes," complete Schedule G, Part II | 10 | | |
| 13 | , | 10 | | x |
| 20- | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | |
| b O4 | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | _V |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

032003 12-23-20

Form 990 (2020) OPPORTUNITY PARTNERS

Part IV Checklist of Required Schedules (continued)

| | 1 (continued) | | Yes | No |
|-------|---|------|-----|----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | 100 | 110 |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | x |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | l |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | l |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | ., |
| | "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | Α. |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If | | | v |
| | "Yes," complete Schedule L, Part IV | 28c | Х | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Λ | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 20 | | x |
| 24 | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes," <i>complete</i> | 32 | | x |
| 33 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 32 | | |
| 33 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | Х | |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | 33 | | |
| J-7 | | 34 | | x |
| 35a | Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | 554 | | <u> </u> |
| ~ | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note: All Form 990 filers are required to complete Schedule O | 38 | X | |
| Pa | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | | |
| 03300 | 1 12 22 20 | Form | 990 | (2020) |

Form 990 (2020) OPPORTUNITY PARTNERS Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| b | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 2a 1236 | | | |
|-----|--|------------------------------|----------|-----|------------|
| b | filed for the calendar year ending with or within the year covered by this return | 1236 | | | |
| | | 2a 1236 | | | |
| | If at least one is reported on line 2a, did the organization file all required federal employment tax return | ıs? | 2b | X | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions |) | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | За | Х | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | o | 3b | Х | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | uthority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account, | ccount)? | 4a | | X |
| | If "Yes," enter the name of the foreign country | _ | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ac | counts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | X |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | | 5b | | X |
| | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | 5с | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | e organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | ons or gifts | | | |
| | were not tax deductible? | | 6b | | |
| | Organizations that may receive deductible contributions under section 170(c). | | | | |
| | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and serv | vices provided to the payor? | 7a | | X |
| | • | | 7b | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | • | _ | | ₩ |
| | to file Form 8282? | 1 | 7с | | X |
| | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | _ | | v |
| | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co | | 7e | | X |
| | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | | 7f | | |
| _ | If the organization received a contribution of qualified intellectual property, did the organization file Fol If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | 7g 7h | | |
| | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | | 711 | | |
| | | | 8 | | |
| | Sponsoring organizations maintaining donor advised funds. | | | | |
| | | | 9a | | |
| | | | 9b | | |
| | Section 501(c)(7) organizations. Enter: | | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | |
| | Section 501(c)(12) organizations. Enter: | • | | | |
| | | 11a | | | |
| | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | |
| | amounts due or received from them.) | 11b | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | 1 | | | |
| | organization is licensed to issue qualified health plans | 13b | | | |
| | Enter the amount of reserves on hand | 13c | | | |
| | | | 14a | | X |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule | | 14b | | - |
| | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | | | | ,, |
| | excess parachute payment(s) during the year? | | 15 | | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | v |
| | Is the organization an educational institution subject to the section 4968 excise tax on net investment | income? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | F | 990 | (0000 |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
|----------|--|---------|--------|------|
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Did the organization have members or stockholders? | 6 | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes," provide the names and addresses on Schedule O | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | 10a | | X |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | 37 | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | X | |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | 37 | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | 37 | |
| | in Schedule O how this was done | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | v | |
| | The organization's CEO, Executive Director, or top management official | 15a | X | |
| b | Other officers or key employees of the organization | 15b | X | |
| 40 | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | 40- | | Х |
| | taxable entity during the year? | 16a | | |
| D | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 406 | | |
| Sec | exempt status with respect to such arrangements? tion C. Disclosure | 16b | | |
| | | | | |
| 17 10 | List the states with which a copy of this Form 990 is required to be filed MN Section 6104 requires an experiention to make its Forms 1022 (1024 or 1024 A if applicable), 900, and 900 T (Section F01(a)/2). | , only) | ovoilo | hlo. |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s for public inspection. Indicate how you made these available. Check all that apply. | orny) | avalid | νie |
| | | | | |
| 10 | Own website Another's website Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | financ | nial . | |
| 19 | statements available to the public during the tax year. | midil | nai | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | |
| 20 | NELSON NEUBRECH, VP OF FINANCE - 952-938-5511 | | | |
| | 5500 OPPORTUNITY OF MINNETONIA MN 55343 | | | |

032006 12-23-20

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

| (A) Name and title | (B) Average hours per | box | not c , unles | heck i | ition more son is | than o | n an | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of other |
|------------------------------------|-----------------------|--|------------------|--------|--|--|--|-----------------------------|-----------------------------|-------------------------------|
| | below line) | (list any hours for related organizations organizations organizations light for the combens of the combens organizations organiz | | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | compensation from the organization and related organizations | | | |
| (1) WILLIAM SCHULTZ | 1.00 | ., | | 3,7 | | | | 100 156 | 0 | 11 277 |
| PRESIDENT & CEO (2) TODD SCHOOLMAN | 40.00 | X | | Х | | | | 192,156. | 0. | 11,377. |
| (-, | 1.00 | 1 | | | | . | | 127 002 | 0 | 15 702 |
| VP OF HUMAN RESOURCES | 40.00 | | | | | X | | 127,803. | 0. | 15,783. |
| (3) NELSON NEUBRECH VP OF FINANCE | 1.00 | 1 | | х | | | | 124,557. | 0. | 0. |
| (4) PAUL HANSON | 1.00 | | | | | | | | • | |
| VP OF INFORMATION TECHNOLOGY | 40.00 | 1 | | | | x | | 120,409. | 0. | 21,693. |
| (5) ARMANDO CAMACHO | 1.00 | | | | | | | | | |
| PRESIDENT & CEO (OUTGOING) | 40.00 | Х | | х | | | | 118,635. | 0. | 500. |
| (6) LORI SCHLUTTENHOFER | 1.00 | | | | | | | | | |
| VP OF VOCATIONAL SERVICES | 40.00 | | | | | х | | 120,371. | 0. | 5,132. |
| (7) KATHLEEN WILINSKI | 1.00 | | | | | | | | | |
| VP OF ADVANCEMENT | 40.00 | | | | | х | | 114,300. | 0. | 0. |
| (8) KEITH WOLFSTELLER | 1.00 | | | | | | | | | |
| SENIOR DIRECTOR PRODUCTION | 40.00 | | | | | Х | | 107,993. | 0. | 0. |
| (9) GREGORY KEANE | 0.00 | | | | | | | | | |
| CHAIR | 5.00 | Х | | Х | | | | 0. | 0. | 0. |
| (10) BEN KNOLL | 0.00 | | | | | | | | | |
| VICE CHAIR | 5.00 | Х | | Х | | | | 0. | 0. | 0. |
| (11) JOHN KELLY | 0.00 | | | | | | | | _ | _ |
| TREASURER | 5.00 | Х | | Х | | | | 0. | 0. | 0. |
| (12) SAANII HERNANDEZ | 0.00 | l | | | | | | | | _ |
| SECRETARY | 5.00 | Х | | Х | | | | 0. | 0. | 0. |
| (13) BRYAN CHAMBERS | 0.00 | ļ | | | | | | | • | • |
| DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| (14) STEVE CRAMER | 0.00 | . . | | | | | | | _ | _ |
| DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| (15) DAVID DORN | 0.00 | | | | | | | | ^ | ^ |
| DIRECTOR (16) MARY RENCHE | 5.00 | Λ | | | | | | 0. | 0. | 0. |
| (16) MARY FENSKE DIRECTOR | 5.00 | v | | | | | | 0. | 0. | _ |
| (17) KATE HARAHAN | 0.00 | Λ | | | | | | 0. | 0. | 0. |
| DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| 032007 12-23-20 | 1 3.00 | Λ | | l | | <u> </u> | <u> </u> | 1 0. | 0. | Form 990 (2020) |

032007 12-23-20 Form **990** (2020)

| | UNITY PART | TAT. | מענ | | | | | | 41-0/3/ | ∠∠⊥ Page o |
|--|--|--------------------------------|-----------------------------|---------|---------------|------------------------------|---------|--|--------------------------------------|--|
| Part VII Section A. Officers, Directors, | Trustees, Key Emp | loy | ees, | and | l Hig | ghes | t Co | ompensated Employee | s (continued) | |
| (A) | (B) | | | (C | | | | (D) | (E) | (F) |
| Name and title | Average hours per week | box | not cl , unles cer an | ss per | more son i | than o | an | Reportable compensation from | Reportable compensation from related | Estimated amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (18) JAMIE JACKSON | 0.00 | | | | | | | | | |
| DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| (19) JOE KUKLA DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| (20) CYNTHIA LESHER | 0.00 | | | | | | | | • | • |
| DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| (21) MIKE MCELROY | 0.00 | | | | | | | | | |
| DIRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0. |
| (22) AL MIZE DIRECTOR | 0.00 5.00 | х | | | | | | 0. | 0. | 0. |
| (23) PATTY SAGERT DIRECTOR | 0.00 5.00 | х | | | | | | 0. | 0. | 0. |
| (24) EDSON SPENCER, JR. DIRECTOR | 0.00 5.00 | х | | | | | | 0. | 0. | 0. |
| (25) DIANE TOLL DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0. |
| (26) NANCY WAGNER | 0.00 | | | | | | | | | |
| DIRECTOR | 5.00 | х | | | | | | 0. | 0. | 0. |
| 1b Subtotal | • | | | | | | | 1,026,224. | 0. | 54,485. |
| c Total from continuation sheets to Pa | | | | | | | | 0. | 0. | 0. |
| d Total (add lines 1b and 1c) | | | | | | | | 1,026,224. | 0. | 54,485. |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

5 X

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|--|---------------------------------|----------------------------|
| ATLAS STAFFING INC | TEMPORARY HELP | |
| 189 7TH PLACE E., ST PAUL, MN 55101-1805 | SERVICE | 854,111. |
| MIDWEST STAFFING GROUP, INC | TEMPORARY HELP | |
| PO BOX 4249, ST. PAUL, MN 55104 | SERVICE | 462,822. |
| METRO TRANSIT | TRANSPORTATION FOR | |
| 560 6TH AVE. N., MINNEAPOLIS, MN 55411 | CLIENTS | 442,612. |
| CARVER COUNTY ABSTRACT & TITLE CO. | | |
| 411 CHESTNUT STREET. , CHASKA, MN 55318 | CONSTRUCTION | 117,531. |
| MIDWEST MAINTENANCE & MECH INC, 750 | TEMPORARY HELP | |
| PENNSYLVANIA AVE S, GOLDEN VALLEY, MN | 107,023. | |
| 2 Total number of independent contractors (including but not limited to those listed | d above) who received more than | |
| \$100,000 of compensation from the organization > 5 | | |

SEE PART VII, SECTION A CONTINUATION SHEETS

Form 990 (2020)

8

| Part VII Section A. Officers, Directors, Tr (A) Name and title | (B) Average hours per week (list any hours for related | (cl | | (e Pos | nd F C) sition that | 1 | | (D) Reportable | ees (continued) (E) Reportable | (F) Estimated |
|---|--|--------------------------------|-----------------------|-----------|------------------------------|------------------------------|------------------------------|--|----------------------------------|---|
| (A) | (B) Average hours per week (list any hours for | (cl | | (e Pos | C) sition | 1 | | (D) Reportable | (E) | |
| | week (list any hours for | ctor | | | | αρρ | Reportable compensation from | Reportable compensation from related | Estimated amount of other | |
| | organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | other compensatior from the organization and related organizations |
| 27) ANN YEKALDO | 0.00 | | | | | | | | | • |
| IRECTOR | 5.00 | Х | | | | | | 0. | 0. | 0 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| otal to Part VII, Section A, line 1c | 1 | 1 | | <u> </u> | 1 | | 1 | | | |

Form 990 (2020) OPPORTU
Part VIII Statement of Revenue

| | | Check if Schedule O | contain | is a response o | or note to any lin | e in this Part VIII | | | |
|--|------|---------------------------------------|-----------|-----------------|--------------------|---------------------|------------------------------------|----------------------------|---------------------------------|
| | | | | | | (A) | (B) | (C) | (D) |
| | | | | | | Total revenue | Related or exempt function revenue | Unrelated business revenue | Revenue excluded from tax under |
| | | | | | | | iunction revenue | business revenue | sections 512 - 514 |
| S S | 1 a | Federated campaigns | | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | | | | | | | | |
| င်္ခ ဋ | | Fundraising events | | | 26,396. | | | | |
| ĽŠ, | | | | | = 1 / 1 2 1 2 | | | | |
| i⊇ i≅ | | Government grants (contr | | | 1,088,227. | | | | |
| Sin | | All other contributions, gifts, | | | 2,000,227. | | | | |
| ē Ė | ' | | | | 1,108,016. | | | | |
| ĕ₽ | _ | similar amounts not included | | | 47,445. | | | | |
| <u> </u> | _ | Noncash contributions included in | | | 17,113. | 2,222,639. | | | |
| Oa | n | Total. Add lines 1a-1f | | | Business Code | 2,222,035. | | | |
| | _ | MDATNING AND GEDUIG | | 7 | | 17 222 070 | 17 222 070 | | |
| <u>i</u> | 2 a | | | | 624310 | 17,323,079. | 17,323,079. | | |
| e c | b | PRODUCTION AND CONTE | RACT . | INCOME | 624310 | 6,711,211. | 6,711,211. | | |
| Program Service Revenue | С | | | | | | | | |
| ev Sev | d | | | | | | | | |
| | е | | | | | | | | |
| Δ. | | All other program service | revenu | e | 624100 | | | | |
| | g | Total. Add lines 2a-2f | | | > | 24,034,290. | | | |
| | 3 | Investment income (include | ling div | vidends, intere | st, and | | | | |
| | | other similar amounts) | | | | 101,521. | | | 101,521. |
| | 4 | Income from investment of | f tax-e | xempt bond p | roceeds | | | | |
| | 5 | Royalties | . <u></u> | | | | | | |
| | | | | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | 6a | 444,728. | | | | | |
| | b | Less: rental expenses | 6b | 412,754. | | | | | |
| | С | Rental income or (loss) | 6с | 31,974. | | | | | |
| | d | Net rental income or (loss) | | | | 31,974. | | 17,952. | 14,022. |
| | 7 a | Gross amount from sales of | | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | 7a | 516,640. | 23,505. | | | | |
| | b | Less: cost or other basis | | | | | | | |
| ē | | and sales expenses | 7b | 468,187. | 0. | | | | |
| ther Revenue | С | Gain or (loss) | | 48,453. | 23,505. | | | | |
| ě | | Net gain or (loss) | | • | • | 71,958. | | | 71,958. |
| ē | | Gross income from fundraisi | | | | · | | | · |
| 퇀 | - | including \$ | | | | | | | |
| | | contributions reported on | | | | | | | |
| | | Part IV, line 18 | | · | 0. | | | | |
| | b | Less: direct expenses | | I . | 6,458. | | | | |
| | | Net income or (loss) from | | | | -6,458. | | | -6,458. |
| | | Gross income from gamin | | - | | , | | | , . |
| | | Part IV, line 19 | | I | | | | | |
| | h | | | 9b | | | | | |
| | | Net income or (loss) from | | | | | | | |
| | | Gross sales of inventory, I | | | | | | | |
| | 10 4 | and allowances | | I | | | | | |
| | h | | | 10b | | | | | |
| | | Less: cost of goods sold | | | | | | | |
| \dashv | C | Net income or (loss) from | saies C | n inventory | Business Code | | | | |
| sn | 44 ~ | WORKER'S COMPENSATION | וקם מו | TTA MITMS | 900099 | 175,460. | | | 175,460. |
| je o | | | | | 900099 | 114,877. | | | 114,877. |
| Miscellaneous Revenue | b | MISCELLANEOUS | OA F. | -1112 | 624100 | 51,485. | | | 51,485. |
| Sce Be | - | | | | 024100 | 51,405. | | | 31,405. |
| Ĕ | | All other revenue | | | | 2/1 000 | | | |
| | | Total. Add lines 11a-11d | | | > | 341,822. | 24 024 200 | 17 050 | E22 06E |
| | 12 | Total revenue. See instruction | ns | | | 26,797,746. | 24,034,290. | 17,952. | 522,865. |

032009 12-23-20

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| | Check if Schedule O contains a respon | se or not | e to any line in | | | |
|----|---|---------------|---------------------|------------------------------------|-------------------------------------|---------------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | Total | (A) expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | | |
| | and domestic governments. See Part IV, line 21 | | | | | |
| 2 | Grants and other assistance to domestic | | | | | |
| | individuals. See Part IV, line 22 | | | | | |
| 3 | Grants and other assistance to foreign | | | | | |
| | organizations, foreign governments, and foreign | | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | | |
| 4 | Benefits paid to or for members | | | | | |
| 5 | Compensation of current officers, directors, | | | | | |
| | trustees, and key employees | 4 | 40,501. | | 440,501. | |
| 6 | Compensation not included above to disqualified | | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | | |
| | persons described in section 4958(c)(3)(B) | 110 | 0.6 5.05 | 12 221 112 | 222 512 | 454 450 |
| 7 | Other salaries and wages | 14,9 | 26,525. | 13,881,440. | 890,612. | 154,473. |
| 8 | Pension plan accruals and contributions (include | | 500 | | | |
| | section 401(k) and 403(b) employer contributions) | | 500. | 1 054 046 | 500. | 40 500 |
| 9 | Other employee benefits | 2,0 | 91,503. | 1,954,242. | 126,528. | 10,733. 16,236. |
| 10 | Payroll taxes | 1,6 | 76,590. | 1,521,675. | 138,679. | 16,236. |
| 11 | Fees for services (nonemployees): | | | | | |
| а | Management | | | 10.00 | | |
| b | Legal | | 17,398. | 13,698. | 3,700. | |
| С | Accounting | $\frac{1}{1}$ | 52,815. | 5,900. | 146,915. | |
| d | Lobbying | | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | 16 000 | | 1.6.000 | |
| f | Investment management fees | | 16,809. | | 16,809. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | 01 056 | | 150 000 | 2 212 |
| | column (A) amount, list line 11g expenses on Sch O.) | <u> </u> | 81,956. | | 172,988. | 3,313. |
| 12 | Advertising and promotion | | 60,471. | | 59,869. | 24 255 |
| 13 | Office expenses | | 28,899. | | 206,775. | 24,255. |
| 14 | Information technology | 3 | 33,878. | 134. | 333,744. | |
| 15 | Royalties | 1 6 | 71 102 | 1 546 753 | 22 700 | |
| 16 | Occupancy | 1,3 | 71,103. 750,985. | 1,546,753. 748,720. | 23,799. | 551. 246. |
| 17 | Travel | <u>′</u> | 50,985. | 748,720. | 2,019. | 240. |
| 18 | Payments of travel or entertainment expenses | | | | | |
| | for any federal, state, or local public officials | | 27 OOF | 24 420 | 2 146 | 321. |
| 19 | Conferences, conventions, and meetings | _ | 37,895. 277,742. | 34,428. 81,163. | 3,146. 196,438. | 141. |
| 20 | Interest | | 44,430. | | 30,964. | 1,256. |
| 21 | Payments to affiliates | | 44,430. | 804,586. | 141,195. | |
| 22 | Depreciation, depletion, and amortization | | 64,757. | 150,252. | 13,618. | 1,674. 887. |
| 23 | Other expenses. Itemize expenses not covered | | .u=,131• | 130,232. | 13,010. | 007. |
| 24 | above (List miscellaneous expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | | |
| а | FOOD SERVICES/GROCERIES | 2 | 250,494. | 250,494. | | |
| b | GIFTS IN KIND | _ | 23,453. | 9,860. | | 13,593. |
| C | | | | 2,000 | | |
| d | | | | | | |
| e | All other expenses | | | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 26.3 | 96,159. | 23,219,681. | 2,948,799. | 227,679. |
| 26 | Joint costs. Complete this line only if the organization | , _ | .,= | ., .==,,,,,,, | , , , , | |
| | reported in column (B) joint costs from a combined | | | | | |
| | educational campaign and fundraising solicitation. | l | | 1 | | |
| | | 1 | i | | 1 | |

Form 990 (2020)

Part X | Balance Sheet

| Pai | rt X | Balance Sheet | |
|-----------------------------|------|--|---|
| | | Check if Schedule O contains a response or note to any line in this Part | х |
| | | | (A) (B) Beginning of year End of year |
| | 1 | Cash - non-interest-bearing | 3,601,673. 1 5,831,840. |
| | 2 | Savings and temporary cash investments | 1,235,946. 2 330,009. |
| | 3 | Pledges and grants receivable, net | 19,919. 3 0. |
| | 4 | Accounts receivable, net | |
| | 5 | Loans and other receivables from any current or former officer, director, | |
| | | trustee, key employee, creator or founder, substantial contributor, or 35 | % |
| | | controlled entity or family member of any of these persons | 5 |
| | 6 | Loans and other receivables from other disqualified persons (as defined | |
| | | under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) | 6 |
| ξ | 7 | Notes and loans receivable, net | 7 |
| Assets | 8 | Inventories for sale or use | 171,682. 8 222,751. |
| Ä | 9 | Prepaid expenses and deferred charges | 1 200 422 2 205 610 |
| | 10a | Land, buildings, and equipment: cost or other | |
| | | basis. Complete Part VI of Schedule D 10a 24,853 | 349. |
| | b | Less: accumulated depreciation 10b 12,199 | .940. 12,772,936. 10c 12,653,409. |
| | 11 | Investments - publicly traded securities | 4,404,925. 11 4,885,615. |
| | 12 | Investments - other securities. See Part IV, line 11 | |
| | 13 | Investments - program-related. See Part IV, line 11 | |
| | 14 | Intangible assets | |
| | 15 | Other assets. See Part IV, line 11 | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 33) | |
| | 17 | Accounts payable and accrued expenses | |
| | 18 | Grants payable | |
| | 19 | Deferred revenue | |
| | 20 | Tax-exempt bond liabilities | |
| | 21 | • • | 21 |
| es | 22 | Loans and other payables to any current or former officer, director, | |
| Liabilities | | trustee, key employee, creator or founder, substantial contributor, or 35 | |
| jab. | | controlled entity or family member of any of these persons | |
| _ | 23 | | 5,948,979. 23 5,767,649. |
| | 24 | Unsecured notes and loans payable to unrelated third parties | |
| | 25 | Other liabilities (including federal income tax, payables to related third | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part | |
| | | of Schedule D | |
| | 26 | Total liabilities. Add lines 17 through 25 | 9,054,138. 26 9,265,780. |
| Ś | | Organizations that follow FASB ASC 958, check here X | |
| nce | | and complete lines 27, 28, 32, and 33. | 12,022,831. 27 12,391,173. |
| alaı | 27 | Net assets without donor restrictions | |
| d B | 28 | Net assets with donor restrictions | 4,103,002: 28 4,724,043: |
| -E | | Organizations that do not follow FASB ASC 958, check here | |
| o. | 200 | and complete lines 29 through 33. | 20 |
| Net Assets or Fund Balances | 29 | Capital stock or trust principal, or current funds | |
| SS | 30 | Paid-in or capital surplus, or land, building, or equipment fund | |
| et A | 31 | Retained earnings, endowment, accumulated income, or other funds | |
| Ž | 32 | Total liabilities and not assets/fund balances | 05 060 001 06 001 506 |
| | 33 | Total liabilities and net assets/fund balances | 23,200,831• 33 20,381,390• |

| | 1330 (2020) | | • • • • • • • • • • • • • • • • • • • | | ı u | <u>gc</u> |
|----|--|---------|---|------------|-----|-----------|
| Pa | rt XI Reconciliation of Net Assets | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | |
| | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | <u>,79</u> | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 26 | | | 59. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | | 87. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 16 | | | 93. |
| 5 | Net unrealized gains (losses) on investments | 5 | | 50 | 7,5 | 36. |
| 6 | Donated services and use of facilities | 6 | | | | |
| 7 | Investment expenses | 7 | | | | |
| 8 | Prior period adjustments | 8 | | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, | | | | | |
| | column (B)) | 10 | <u> 17</u> | ,11 | 5,8 | 16. |
| Pa | rt XII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | | X |
| | | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Э. | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | | |
| | consolidated basis, or both: | | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | audit, | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Sche | edule O |)_ | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sing | gle Auc | lit | | | |
| | Act and OMB Circular A-133? | | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the require | ed aud | it | | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | | 3b | | |

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public

Inspection

| Name of | f the organization | | | | | | Employer | ridentification number |
|-------------|--|---------------------------------------|---|------------------|------------------|-------------------|---------------|----------------------------|
| | OPPO | RTUNITY PA | RTNERS | | | | 4 | 1-0737221 |
| Part I | Reason for Public (| Charity Status. | (All organizations must c | omplete th | nis part.) S | ee instruction | S. | |
| The orga | nization is not a private found | | | | | | | |
| 1 | A church, convention of ch | , | • | • | • | 1)(A)(i). | | |
| 2 | A school described in sect i | • | | | | - 7070-7- | | |
| 3 | A hospital or a cooperative | | | | | ii\ | | |
| 4 | A medical research organization | | | | | • | (iii) Enter | the hospital's name |
| 7 | city, and state: | ation operated in col | njunotion with a noopital | accombca | iii Scotio | // 17 O(D)(1)(A) | (iii). Littor | the noophal o name, |
| 5 | An organization operated for | or the benefit of a co | llege or university owned | or operat | ed by a go | vernmental ur | nit describe | ad in |
| 5 | section 170(b)(1)(A)(iv). (C | | nege of university owned | or operat | ed by a go | overninental di | iii describe | 5 u III |
| 6 | | | aantal unit daaarihad in | ocation 17 | 70/6\/4\/4\ | () | | |
| 6 7 X | A federal, state, or local gov | - | | | | | | aublia dagaribad in |
| / 2 | • | - | ntial part of its support if | om a gove | emmentai | unit or from th | ie generai į | public described in |
| | section 170(b)(1)(A)(vi). (C | | (1)(A)(vi) (Complete Day | · II \ | | | | |
| 8 | A community trust describe | | | • | ad in agni | mation with a | land avant | aallaaa |
| 9 | An agricultural research org | | | | - | | - | * |
| | or university or a non-land-g | rant college of agric | ulture (see instructions). | Enter the i | name, city | , and state of | trie college | e Or |
| 10 | university: | Uly reactives (1) mare | than 22 1/20/ of its supp | art fram a | antribution | aa mambarab | in food on | d areas ressints from |
| 10 | An organization that norma | • | | | | | - | • |
| | activities related to its exem | | • | | | | | • |
| | income and unrelated busin | | (less section 511 tax) fro | m busines | sses acqui | rea by the org | anization a | arter June 30, 1975. |
| | See section 509(a)(2). (Cor | | | | | 201 1141 | | |
| 11 | An organization organized a | · · | • | - | | | | |
| 12 | An organization organized a | | | | | | | |
| | more publicly supported or | | | | | | | Check the box in |
| | lines 12a through 12d that | • • | | | - | | - | |
| а | Type I. A supporting orga | · · · · · · · · · · · · · · · · · · · | | • | - | • • • • | | |
| | the supported organization | | | majority o | of the direc | ctors or trustee | es of the su | upporting |
| _ | organization. You must o | | | | | | | |
| b | Type II. A supporting org | · · | | | | - | • • • | - |
| | control or management o | | | ame perso | ns that co | ntrol or manaç | ge the supp | ported |
| | organization(s). You mus | • | | | | | | |
| С | Type III functionally inte | | | | | | ly integrate | ed with, |
| | its supported organization | | · | | | | | |
| d | Type III non-functionally | | | | | | - | |
| | that is not functionally int | 0 | , | , | | • | an attentiv | veness |
| | requirement (see instructi | , | • ′ | , | | | | |
| е | Check this box if the orga | | | | | Type I, Type I | I, Type III | |
| | functionally integrated, or | ,, | nally integrated supportir | ng organiz | ation. | | | |
| | ter the number of supported o | | | | | | | |
| g Pr | ovide the following information (i) Name of supported | about the supporte (ii) EIN | d organization(s). (iii) Type of organization | (iv) Is the orga | anization listed | (v) Amount of | monotony | (vi) Amount of other |
| | organization | (II) EIIV | (described on lines 1-10 | in your governi | ing document? | support (see in | • | support (see instructions) |
| | 5. gaa511 | | above (see instructions)) | Yes | No | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | Section A. Public Support | | | | | | | |
|------|---|----------------------|---|------------|-----------------|---------------------|---------------------------------------|--|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total | |
| 1 | Gifts, grants, contributions, and | | | | | | | |
| | membership fees received. (Do not | | | | | | | |
| | include any "unusual grants.") | 849,230. | 930,974. | 1151534. | 1002350. | 2222639. | 6156727. | |
| 2 | Tax revenues levied for the organ- | | | | | | | |
| | ization's benefit and either paid to | | | | | | | |
| | or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities | | | | | | | |
| | furnished by a governmental unit to | | | | | | | |
| | the organization without charge | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 849,230. | 930,974. | 1151534. | 1002350. | 2222639. | 6156727. | |
| | The portion of total contributions | | | | | | | |
| | by each person (other than a | | | | | | | |
| | governmental unit or publicly | | | | | | | |
| | supported organization) included | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | |
| | amount shown on line 11, | | | | | | | |
| | column (f) | | | | | | 440,629. | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 5716098. | |
| | ction B. Total Support | | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total | |
| | Amounts from line 4 | 849,230. | 930,974. | 1151534. | 1002350. | 2222639. | 6156727. | |
| | Gross income from interest, | | | | | | | |
| | dividends, payments received on | | | | | | | |
| | securities loans, rents, royalties, | | | | | | | |
| | and income from similar sources | 102,934. | 106,192. | 110,587. | 118,209. | 101,521. | 539,443. | |
| 9 | Net income from unrelated business | . , | , , | , | , | , | | |
| _ | activities, whether or not the | | | | | | | |
| | business is regularly carried on | | | | | 17,952. | 17,952. | |
| 10 | Other income. Do not include gain | | | | | , | , | |
| | or loss from the sale of capital | | | | | | | |
| | assets (Explain in Part VI.) | 135. | 547. | 416. | 116. | 341,823. | 343.037. | |
| 11 | Total support. Add lines 7 through 10 | | 3 = 1 1 | | | | 7057159. | |
| | Gross receipts from related activities, | etc. (see instructio | ins) | | | 12 152 | ,860,684. | |
| | First 5 years. If the Form 990 is for th | • | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | , , | |
| | organization, check this box and stop | | | | | | | |
| Sec | tion C. Computation of Public | | | | | | | |
| 14 | Public support percentage for 2020 (li | ne 6, column (f), di | ivided by line 11, c | olumn (f)) | | 14 | 81.00 % | |
| 15 | Public support percentage from 2019 | Schedule A, Part I | II, line 14 | | | 15 | 80.28 % | |
| | 33 1/3% support test - 2020. If the o | | | | | ore, check this box | k and | |
| | stop here. The organization qualifies as a publicly supported organization | | | | | | | |
| b | b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box | | | | | | | |
| | | | | | | | | |
| 17a | and stop here. The organization qualifies as a publicly supported organization | | | | | | | |
| | and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization | | | | | | | |
| | meets the facts-and-circumstances tes | | | = | | | . □ | |
| b | 10% -facts-and-circumstances test | - | · · | * | - | | | |
| | | _ | | | | | | |
| | more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization | | | | | | | |
| 18 | Private foundation. If the organization | | | | | | • • • • • • • • • • • • • • • • • • • | |
| | | | | ,,, 110 | , | | or 000 E7\ 0000 | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|------|--|-----------------|-----------------|---------------------------------------|----------|----------|------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 78 | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| k | Amounts included on lines 2 and 3 received | | | | | | |
| | from other than disqualified persons that exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c from line 6.) | | | | | | |
| Sec | ction B. Total Support | | 1 | T | T | T | 1 |
| | ndar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| k | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b | | | | 1 | | ļ |
| 11 | Net income from unrelated business activities not included in line 10b, | | | | | | |
| | whether or not the business is | | | | | | |
| | regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First 5 years. If the Form 990 is for th | · · | | • | • | | |
| 80 | check this box and stop here | | | | | | P |
| | ction C. Computation of Publi | | | - a l (5\) | | 145 | |
| | Public support percentage for 2020 (li | , (,, | , | · · · · · · · · · · · · · · · · · · · | | 15 | <u>%</u> |
| | Public support percentage from 2019 ction D. Computation of Inves | | | | | 16 | % |
| | Investment income percentage for 20 | | | ne 13 column (f)\ | | 17 | % |
| | Investment income percentage from 2 | | | | | 18 | |
| | 33 1/3% support tests - 2020. If the | | | | | | |
| 196 | more than 33 1/3%, check this box ar | | | | | | . — |
| ŀ | 33 1/3% support tests - 2019. If the | | | | | | |
| | line 18 is not more than 33 1/3%, che | | | | | | |
| 20 | Private foundation If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| 1 | | Yes | No |
|--|-----|-----|----|
| 2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a | 1 | | |
| 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a | | | |
| 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a | | | |
| 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a | 2 | | |
| 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c | 3a | | |
| 3c | | | |
| 3c | | | |
| 3c | 2h | | |
| 4a | 30 | | |
| 4a | 20 | | |
| 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c | 30 | | |
| 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c | 4 - | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | 4a | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | 4b | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 5a 5b 5c 6 7 8 9a 9b 9c | | | |
| 5b | 4c | | |
| 5b | | | |
| 5b | 5a | | |
| 5c 6 7 8 9a 9b 9c 10a | | | |
| 5c 6 7 8 9a 9b 9c 10a | 5b | | |
| 6 7 8 9a 9b 9c 10a | | | |
| 7 8 9a 9b 9c | 6 | | |
| 9a 9b 9c | | | |
| 9a 9b 9c | | | |
| 9a 9b 9c | 7 | | |
| 9a 9b 9c 10a | | | |
| 9a 9b 9c 10a | 0 | | |
| 9b 9c 10a | 0 | | |
| 9b 9c 10a | | | |
| 9b 9c 10a | 0 - | | |
| 9c 10a | 9a | | |
| 9c 10a | | | |
| 10a | 9b | | |
| 10a | | | |
| | 9c | | |
| | | | |
| | | | |
| 10b | 10a | | |
| 10b | | | |
| | 10b | | |

| Pa | t IV Supporting Organizations (continued) | | | |
|--------|---|-----------|-----|-----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in lines 11b and | | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in line 11a above? | 11b | | |
| | A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide | | | |
| | detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or | | | |
| | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, | | | |
| | directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) | | | |
| | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | | | |
| | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | l |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | 103 | 110 |
| • | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | 1 | | |
| Sec | the supported organization(s). tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | 163 | NO |
| • | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | l |
| | | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | 1 | | |
| • | organization's governing documents in effect on the date of notification, to the extent not previously provided? | | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | l |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| _ | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in line 2, above, did the organization's supported organizations have a | | | l |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| Sec | supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations | | | |
| | , , , , , , , , , , , , , , , , , , , | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions) | • | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| b c | | | | |
| | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in Activities Test. Answer lines 2a and 2b below. | struction | Yes | No |
| 2 | | | 162 | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | l |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | l |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | 20 | | |
| h | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, | | | l |
| | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in | | | |
| | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in | Oh | | |
| • | these activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer lines 3a and 3b below. Did the expanization have the power to regularly expanint or elect a majority of the efficiency directors, or | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | 2- | | |
| L | trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI. | 3a | | |
| a | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | O.L | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Part ' | V Type III Non-Functionally Integrated 509(a)(3) Support | ing Organi | zations | |
|------------|--|------------------|----------------------------|--------------------------------|
| 1 [| Check here if the organization satisfied the Integral Part Test as a qualify | ying trust on N | ov. 20, 1970 (explain in | Part VI). See instructions |
| | All other Type III non-functionally integrated supporting organizations may | | • | |
| Section | n A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 N | let short-term capital gain | 1 | | |
| 2 R | lecoveries of prior-year distributions | 2 | | |
| 3 0 | Other gross income (see instructions) | 3 | | |
| 4 A | dd lines 1 through 3. | 4 | | |
| 5 D | Depreciation and depletion | 5 | | |
| 6 P | ortion of operating expenses paid or incurred for production or | | | |
| C | ollection of gross income or for management, conservation, or | | | |
| | naintenance of property held for production of income (see instructions) | 6 | | |
| | Other expenses (see instructions) | 7 | | |
| | djusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| | n B - Minimum Asset Amount | 1 | (A) Prior Year | (B) Current Year (optional) |
| 1 A | ggregate fair market value of all non-exempt-use assets (see | | | |
| in | nstructions for short tax year or assets held for part of year): | | | |
| a A | verage monthly value of securities | 1a | | |
| b A | verage monthly cash balances | 1b | | |
| c Fa | air market value of other non-exempt-use assets | 1c | | |
| d T | otal (add lines 1a, 1b, and 1c) | 1d | | |
| e D | Discount claimed for blockage or other factors | | | |
| | explain in detail in Part VI): | | | |
| 2 A | cquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 S | subtract line 2 from line 1d. | 3 | | |
| 4 C | ash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, | | | |
| | ee instructions). | 4 | | |
| 5 N | let value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 M | fultiply line 5 by 0.035. | 6 | | |
| | ecoveries of prior-year distributions | 7 | | |
| 8 M | finimum Asset Amount (add line 7 to line 6) | 8 | | |
| Section | n C - Distributable Amount | | | Current Year |
| 1 A | djusted net income for prior year (from Section A, line 8, column A) | 1 | | |
| | inter 0.85 of line 1. | 2 | | |
| 3 M | finimum asset amount for prior year (from Section B, line 8, column A) | 3 | | |
| | inter greater of line 2 or line 3. | 4 | | |
| | ncome tax imposed in prior year | 5 | | |
| | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | mergency temporary reduction (see instructions). | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-function | nally integrated | d Type III supporting orga | nization (see |

Schedule A (Form 990 or 990-EZ) 2020

instructions).

| Par | t V Type III Non-Functionally Integrated 509(| a)(3) Supporting Orga | nizations (contin | ued) | |
|------------|---|------------------------------|--------------------------------------|------|---|
| Secti | on D - Distributions | | • | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exer | mpt purposes | | 1 | |
| 2 | Amounts paid to perform activity that directly furthers exemp | | | | |
| | organizations, in excess of income from activity | 2 | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | s of supported organizations | 3 | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | |
| 5 | Qualified set-aside amounts (prior IRS approval required - pro | ovide details in Part VI) | | 5 | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to which the | e organization is responsive | | | |
| | (provide details in Part VI). See instructions. | | | 8 | |
| 9 | Distributable amount for 2020 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | |
| Secti | on E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributio Pre-2020 | ns | (iii) Distributable Amount for 2020 |
| _1_ | Distributable amount for 2020 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2020 (reason- | | | | |
| | able cause required - explain in Part VI). See instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2020 | | | | |
| <u>a</u> | From 2015 | | | | |
| b | From 2016 | | | | |
| С | From 2017 | | | | |
| d | From 2018 | | | | |
| е | From 2019 | | | | |
| f | Total of lines 3a through 3e | | | | |
| g | Applied to underdistributions of prior years | | | | |
| h | Applied to 2020 distributable amount | | | | |
| i_ | Carryover from 2015 not applied (see instructions) | | | | |
| <u>i</u> _ | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2020 from Section D, | | | | |
| | line 7: \$ | | | | |
| a | Applied to underdistributions of prior years | | | | |
| b | Applied to 2020 distributable amount | | | | |
| С | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2020, if | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | | |
| | than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2020. Subtract lines 3h | | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | | |
| | Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2021. Add lines 3j | | | | |
| | and 4c. | | | | |
| 0 | Proakdown of line 7: | | | | |

Schedule A (Form 990 or 990-EZ) 2020

a Excess from 2016
 b Excess from 2017
 c Excess from 2018
 d Excess from 2019
 e Excess from 2020

** PUBLIC DISCLOSURE COPY **

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

Employer identification number

OPPORTUNITY PARTNERS

41-0737221

Organization type (check one):

Filers of: Section:

Form 990 or 990-EZ X 501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust not treated as a private foundation

527 political organization

Form 990-PF 501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year ______ \bigsim \frac{1}{2} \int \frac{

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization Employer identification number

OPPORTUNITY PARTNERS

41-0737221

| Part I | Contributors (see instructions). Use duplicate copies of Part I if | additional space is needed. | |
|------------|--|-----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 5 | | \$100,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization Employer identification number

OPPORTUNITY PARTNERS

41-0737221

| Part II | Noncash Property (see instructions). Use duplicate copies of Pa | art II if additional space is needed. | |
|------------------------------|---|---|----------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| | | | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| | | | |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| | | | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| 1 | | | |
| | | <u> </u> | |
| | | \$ | |

Name of organization **Employer identification number** OPPORTUNITY PARTNERS 41-0737221 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

| • | • Section 501(c)(4), (5), or (6) organizations: Complete Part III. | | | | | | | | |
|----------|--|----------------------------------|---------------------------|---|---|--|--|--|--|
| Nan | ne of organization | | | Emp | loyer identification number | | | | |
| | OPPORTU | NITY PARTNERS | | | 41-0737221 | | | | |
| Pa | art I-A Complete if the org | janization is exempt und | er section 501(c) | or is a section 527 or | ganization. | | | | |
| 2 | Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai | rures | | > | S | | | | |
| Pa | art I-B Complete if the org | janization is exempt und | er section 501(c)(| 3). | | | | | |
| 1 | Enter the amount of any excise tax | | | | 3 | | | | |
| | Enter the amount of any excise tax | | | | | | | | |
| | If the organization incurred a section | | | | | | | | |
| 48 | a Was a correction made? | | | | Yes No | | | | |
| <u>k</u> | f "Yes," describe in Part IV. | | | | | | | | |
| _ | · | janization is exempt und | | <u> </u> | | | | | |
| | Enter the amount directly expended | | | | S | | | | |
| 2 | Enter the amount of the filing organ | | • | | | | | | |
| _ | exempt function activities | | | | · | | | | |
| 3 | Total exempt function expenditures | | <i>'</i> | | 8 | | | | |
| 4 | line 17b Did the filing organization file Form | | | | | | | | |
| 5 | Enter the names, addresses and en | | | | | | | | |
| Ŭ | made payments. For each organiza | • • | • | • | • • | | | | |
| | contributions received that were pro- | omptly and directly delivered to | a separate political orga | anization, such as a separat | e segregated fund or a | | | | |
| | political action committee (PAC). If | additional space is needed, prov | vide information in Part | IV. | | | | | |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2020

LHA

032041 12-02-20

| Part II-A Complete if the org | janization is exen | npt under section | 501(c)(3) and file | | ction under |
|---|--|--------------------------|-------------------------|--|------------------------------------|
| section 501(h)). A Check if the filing organiza | ation belongs to an affil | iated group (and list in | Part IV each affiliated | group member's name | e, address, EIN, |
| expenses, and sha | re of excess lobbying e | expenditures). | | | |
| B Check 🕨 🗌 if the filing organiza | ation checked box A ar | d "limited control" pro | visions apply. | | |
| | its on Lobbying Exper ditures" means amou | | | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to influ | uence public opinion (g | grassroots lobbying) | | | |
| b Total lobbying expenditures to influ | uence a legislative bod | y (direct lobbying) | | 12,571. | |
| c Total lobbying expenditures (add li | ines 1a and 1b) | | | 12,571. | |
| d Other exempt purpose expenditure | es | | | 26,155,910. | |
| e Total exempt purpose expenditure | es (add lines 1c and 1d) | | | 26,168,481. | |
| f Lobbying nontaxable amount. Enter | er the amount from the | following table in both | n columns. | 1,000,000. | |
| If the amount on line 1e, column (a) o | or (b) is: The lob | bying nontaxable amo | ount is: | | |
| Not over \$500,000 | 20% of t | he amount on line 1e. | | | |
| Over \$500,000 but not over \$1,000 | 0.000 \$100.00 | 0 plus 15% of the exce | ess over \$500.000. | | |
| Over \$1,000,000 but not over \$1,5 | | 0 plus 10% of the exce | | | |
| Over \$1,500,000 but not over \$17. | | 0 plus 5% of the exces | | | |
| Over \$17,000,000 | \$1,000,0 | • | | | |
| σ. σ. φ ,σσσ,σσσ | 1 4.,555, | | | | |
| g Grassroots nontaxable amount (er | nter 25% of line 1f) | | | 250,000. | |
| h Subtract line 1g from line 1a. If zer | , | | | 0. | |
| i Subtract line 1f from line 1c. If zero | l 0 | | | 0. | |
| j If there is an amount other than ze | , | | | • | |
| reporting section 4911 tax for this | | | | Γ | Yes No |
| | | raging Period Under | | | |
| (Some organizations t | hat made a section 50 | | nave to complete all o | of the five columns be | low. |
| | <u> </u> | | | | |
| | Lobbying Exper | nditures During 4-Yea | r Averaging Period | Γ | |
| Calendar year (or fiscal year beginning in) | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) Total |
| 2a Lobbying nontaxable amount | 1,000,000. | 1,000,000. | 1,000,000. | 1,000,000. | 4,000,000. |
| b Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | 6,000,000. |
| c Total lobbying expenditures | 34,364. | 34,504. | 12,900. | 12,571. | 94,339. |
| d Grassroots nontaxable amount | 250,000. | 250,000. | 250,000. | 250,000. | 1,000,000. |
| e Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | 1,500,000. |
| | 1 | | | | 1 |

Schedule C (Form 990 or 990-EZ) 2020

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| The lobbying activity. 1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? 2art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | No 5), or sec | | ount |
|---|------------------|-------|------|
| local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? 2art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? 2art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? 2art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). | 5), or sec | etion | |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5) 1 Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | etion | |
| p Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filling organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5) 501(c)(6). 1 Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | etion | |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6)). 1 Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | etion | |
| i Other activities? j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filling organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6)). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | etion | |
| j Total. Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6)). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | etion | |
| Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | ction | |
| b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6)). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or see | ction | |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | ction | |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | ction | |
| Complete if the organization is exempt under section 501(c)(4), section 501(c)(501(c)(6). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or see | ction | |
| 501(c)(6). Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 5), or sec | ction | |
| Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | |
| 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | Yes | N |
| 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 1 | 1.00 | |
| | | | |
| | | | |
| answered "Yes." 1 Dues, assessments and similar amounts from members | 1 | | |
| 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political | | | |
| expenses for which the section 527(f) tax was paid). | | | |
| a Current year | 2a | | |
| b Carryover from last year | I | | |
| c Total | | | |
| Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | | | |
| If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess | | | |
| does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political | | | |
| expenditure next year? | | | |
| expenditure next year? | 4 | | |
| Taxable amount of lobbying and political expenditures (See instructions) art IV Supplemental Information | 4 5 | | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

OPPORTUNITY PARTNERS

Employer identification number 41-0737221

| Pai | | | imilar Funds or A | ccounts. Complete if the |
|--------|---|------------------------------|----------------------------|---------------------------------|
| | organization answered "Yes" on Form 990, Part IV, lin | | | 415 |
| | | (a) Donor advise | d funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate value of contributions to (during year) | | | |
| 3 | Aggregate value of grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in v | - | | |
| | are the organization's property, subject to the organization's | | | |
| 6 | Did the organization inform all grantees, donors, and donor a | | | |
| | for charitable purposes and not for the benefit of the donor of | r donor advisor, or for an | y other purpose confe | |
| Pai | impermissible private benefit? | | | |
| | | | s" on Form 990, Part IV | V, line 7. |
| 1 | Purpose(s) of conservation easements held by the organization | ` | 1 | |
| | Preservation of land for public use (for example, recrea | tion or education) | 7 | torically important land area |
| | Protection of natural habitat | | Preservation of a cer | tified historic structure |
| _ | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualif | led conservation contribi | ution in the form of a c | |
| | day of the tax year. | | | Held at the End of the Tax Year |
| a | | | | 2a |
| D | - | and the standard section (a) | | 2b |
| C | Number of conservation easements on a certified historic stru | | | 2c |
| d | Number of conservation easements included in (c) acquired a | | | |
| • | listed in the National Register | | | 2d |
| 3 | Number of conservation easements modified, transferred, release | eased, extinguished, or t | erminated by the organ | nization during the tax |
| 4 | year • | ament is leasted | | |
| 4 5 | Number of states where property subject to conservation eas | | ion handling of | |
| 3 | Does the organization have a written policy regarding the per violations, and enforcement of the conservation easements it | | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | | d enforcing conservati | |
| Ū | | riariaming of violations, ar | a critorollig corlocivati | ion casements daming the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | lling of violations, and en | forcing conservation e | asements during the year |
| · | S | ming or violations, and on | iorollig correctivation of | assiments daring the year |
| 8 | Does each conservation easement reported on line 2(d) above | e satisfy the requirement | s of section 170(h)(4)(E | 3)(i) |
| | and section 170(h)(4)(B)(ii)? | | | |
| 9 | In Part XIII, describe how the organization reports conservation | | | |
| | balance sheet, and include, if applicable, the text of the footn | | • | |
| | organization's accounting for conservation easements. | Ü | | |
| Pai | t III Organizations Maintaining Collections of | Art, Historical Tre | asures, or Other | Similar Assets. |
| | Complete if the organization answered "Yes" on Form | 990, Part IV, line 8. | | |
| 1a | If the organization elected, as permitted under FASB ASC 95 | 8, not to report in its reve | enue statement and ba | llance sheet works |
| | of art, historical treasures, or other similar assets held for pub | olic exhibition, education, | or research in furthera | ance of public |
| | service, provide in Part XIII the text of the footnote to its finan | ncial statements that des | cribes these items. | |
| b | If the organization elected, as permitted under FASB ASC 95 | 8, to report in its revenue | statement and balance | ce sheet works of |
| | art, historical treasures, or other similar assets held for public | exhibition, education, or | research in furtherand | ce of public service, |
| | provide the following amounts relating to these items: | | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | • \$ |
| | | | | . . |
| 2 | If the organization received or held works of art, historical treat | asures, or other similar a | ssets for financial gain, | , provide |
| | the following amounts required to be reported under FASB A | SC 958 relating to these | items: | |
| а | Revenue included on Form 990, Part VIII, line 1 | | | • \$ |
| | Assets included in Form 990, Part X | | | |
| LHA | For Paperwork Reduction Act Notice, see the Instructions | for Form 990. | | Schedule D (Form 990) 2020 |

032051 12-01-20

| a large me organization acquesition, accession, and other records, check any of the following that make significant use of its collection terms (necked lath apply): a Public exhibition b Scholarly research c Provide a description of the organization scollections and explain how they further the organization's exempt purpose in Part XIII. Part IV Endowment Institute any or the institute of the organization scollection and explain how they further the organization's exempt purpose in Part XIII. Part IV Endowment Tunds rather than to be maintained as part of the organization's collection? | Par | rt III Organizations Maintaining Co | ollections of Art | , Historical Tre | asures, or Oth | er Simila | r Assets | (continued | d) |
|---|-----|---|-------------------------|-------------------------|-----------------------|-------------|-------------|---------------------------------------|---------|
| a Public exhibition d | 3 | Using the organization's acquisition, accession | on, and other records | s, check any of the f | ollowing that make | significant | use of its | • | |
| b Scholarly research e Other Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. Provide a description of the organization's collection? Yes No | | collection items (check all that apply): | | | | | | | |
| c | а | Public exhibition | d | Loan or exc | hange program | | | | |
| 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. 1 buring the year, did the organization's collection? 1 buring they year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be said to raise funds after than to be maintained as part of the organization answered "Yes" on Form 990, Part IX, line 9, or reported an amount on Form 990, Part X, line 21. 1 a Is the organization an agent, frustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X, line 21. 1 a Is the organization an agent, frustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X, line 10. 2 Beginning balance 2 Beginning balance 3 Boditions during the year 4 In Ending balance 4 Enditions during the year 5 In It *Ves,** explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. 1 Part V Endowment Funds. Complete if the organization answered 'Yes' on Form 990, Part IX, line 10. 2 Beginning of year balance 4 4, 404, 925, 3, 737, 330, 4, 297, 336, 3, 398, 337, 3, 73, 216. 5 Contributions 5 In Section 1 Sectio | b | Scholarly research | е | Other | | | | | |
| to be sold to raise funds rather than to be maintained as part of the organization's collection? | С | Preservation for future generations | | | | | | | |
| The best of the raise funds rather than to be maintained as part of the organization's collection? Yes No | 4 | Provide a description of the organization's co | llections and explain | how they further th | e organization's ex | empt purpo | se in Part | XIII. | |
| Secrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part IV, line 21. 1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Seginning balance Id. | 5 | During the year, did the organization solicit or | receive donations o | f art, historical treas | sures, or other simil | ar assets | | | |
| Teported an amount on Form 990, Part X, line 21. 1a Sthe organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? No | | to be sold to raise funds rather than to be ma | intained as part of th | e organization's co | lection? | | | Yes | No |
| 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? | Par | rt IV Escrow and Custodial Arrang | gements. Comple | te if the organizatio | n answered "Yes" | on Form 99 | 0, Part IV, | line 9, or | |
| on Form 990, Part X? Yes | | reported an amount on Form 990, Par | t X, line 21. | | | | | | |
| b f f f f f f f f f | 1a | Is the organization an agent, trustee, custodia | an or other intermedi | ary for contributions | s or other assets no | t included | | | |
| b f f f f f f f f f | | on Form 990, Part X? | | | | | | Yes | No |
| C Beginning balance 1c | b | | | | | | | | |
| d Additions during the year Ending balance Finding balance | | | | | | | | Amount | |
| d Additions during the year Ending balance Finding balance | С | Beginning balance | | | | 1c | | | |
| Example Distributions during the year Example Ex | | | | | | 1d | | | |
| f Ending balance If | | | | | | | | | |
| 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability | _ | | | | | I . | | | |
| Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four year year year year year year year yea | 2a | | | | | bility? | | Yes | No |
| Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four year year year year year year year yea | b | If "Yes," explain the arrangement in Part XIII. | Check here if the exp | planation has been | provided on Part XI | III | | [| |
| 1 | | | | | | | | | |
| 1a Beginning of year balance 4,404,925, 3,797,330, 4,297,336, 3,908,537, 3,752,106, 6 to Contributions 3,797,330, 463, 1,220, 690, 690, 690, 767,058, -340,469, 547,576, 307,162, 690, 690, 767,058, -340,469, 547,576, 307,162, 690, 767,058, 307,162, 690, 767,058, 307,162, 767,058, 307,162, 767,058, 307,162, 767,058, 307,162, 767,058, 307,162, 767,058, 307,162, 767,058, 307,162, 767,058, 307,07,303, 307,07,303, 307,07,303, 307,07,304, 307,008, 307,008, 307,009, | | | | | | | years back | (e) Four yea | rs back |
| b Contributions | 1a | Beginning of year balance | | 3,797,330. | 4,297,336 | | | | 2,106. |
| C Net investment earnings, gains, and losses 640,690, 767,058, -340,469, 547,576, 307,162. d Grants or scholarships | | | 135. | 130. | 463 | | | | 690. |
| d Grants or scholarships e Other expenditures for facilities and programs 160,135. 159,593. 160,000. 159,997. 151,421. f Administrative expenses g End of year balance | | | 640,690. | 767,058. | -340,469 | . ! | 547,576. | 30 | 7,162. |
| Provide the extinated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a) held as: Provide the estimated percentage of the current year end balance (line 1g, column (a) held as: Provide the settimated percentage of the current year end balance (line 1g, column (a | | | · | • | | | - | | |
| The percentages on lines 2a, 2b, and 2c should equal 100%. 159, 997. 151, 421. | | | | | | | | | |
| f Administrative expenses 4,885,615. 4,404,925. 3,797,330. 4,297,336. 3,908,537. 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ 7.5780 | | | 160,135. | 159,593. | 160,000 | . : | 159,997. | 15: | 1,421. |
| g End of year balance | f | . • | | • | | | - | | |
| Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ 7.5780 % b Permanent endowment ▶ 92.4220 | | | 4,885,615. | 4,404,925. | 3,797,330 | . 4, | 297,336. | 3,90 | 8,537. |
| a Board designated or quasi-endowment ▶ 7.5780 % b Permanent endowment ▶ 92.4220 | | - | | (line 1g. column (a) | | | • | · · · · · · · · · · · · · · · · · · · | |
| b Permanent endowment ▶ 92.4220 % The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) Unrelated organizations 3a(i) X (ii) Related organizations 3a(ii) X b if "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 3b | | | | | , | | | | |
| c Term endowment ▶ | | • | | | | | | | |
| The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: Yes No Yes No Xa(ii) X Xa(ii) X Xa(iii) X Xa(iii) X Xa(iii) X Xa(iii) X Xa(iii) X Xa(iiii) Xa(iiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiii) Xa(iiiiii) Xa(iiiiii) Xa(iiiiii) Xa(iiiiiii) Xa(iiiiiii) Xa(iiiiiii) Xa(iiiiiii) Xa(iiiiiii) Xa(iiiiiii) Xa(iiiiiiii) Xa(iiiiiii) Xa(iiiiiiii) Xa(iiiiiiii) Xa(iiiiiiiii) Xa(iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii | | | | | | | | | |
| Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) Unrelated organizations (ii) Related organizations b If "Yes" on line 3a(ii), are the related organization's listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) basis (other) basis (other) c Leasehold improvements d Equipment e Other Other Other Other 10 Unrelated organizations 3a(i) X 3a(ii) X 3a(ii) X 3b | | • — | | | | | | | |
| Second S | За | | • | tion that are held ar | nd administered for | the organiz | ation | | |
| (i) Unrelated organizations 3a(i) X (ii) Related organizations 3a(ii) X b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 3b | | | | | | | | Ye | s No |
| (iii) Related organizations 3a(ii) X b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 3b | | - | | | | | | | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) basis (investment) 1a Land 2,408,973. b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements d Equipment e Other 208,228. | | | | | | | | | |
| 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation 1a Land 2,408,973. 2,408,973. b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | b | If "Yes" on line 3a(ii), are the related organizate | tions listed as require | ed on Schedule R? | | | | | |
| Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation 1a Land 2,408,973. 2,408,973. b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | | | | | | | | | |
| Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 2,408,973. 2,408,973. 2,408,973. b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | Par | | | | | | | | |
| Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 2,408,973. 2,408,973. 2,408,973. b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | | Complete if the organization answered | l "Yes" on Form 990. | . Part IV. line 11a. S | ee Form 990. Part | X. line 10. | | | |
| basis (investment) basis (other) depreciation 1a Land 2,408,973. 2,408,973. b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | | - | | | | | ed | (d) Book va | lue |
| b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | | 2000pt.o o. p.opoy | | | | | | (4) 2001. 14 | |
| b Buildings 16,759,417. 7,536,367. 9,223,050. c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | 1a | Land | · ` | · . | ` ' | | | 2,408 | 973. |
| c Leasehold improvements 161,977. 159,816. 2,161. d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | | | | | | ,536.3 | | | |
| d Equipment 5,314,754. 4,503,757. 810,997. e Other 208,228. 208,228. | | | | | | | | | |
| e Other 208,228. 208,228. | | | | | | | | | |
| | | | | | | , , , | | | |
| | | | | | | | 1 | | |

Schedule D (Form 990) 2020

| Schedule D | (Form 990) 2020 OPPORTUNITY | PARTNERS | 41 | -0737221 | Page 3 |
|----------------|---|---|--|--------------------|--------|
| Part VII | Investments - Other Securities. | | | | |
| | Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11b. See Form 990, Part X, line 12. | | |
| (a) Descrip | otion of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | d-of-year market v | alue |
| (1) Financi | al derivatives | | | | |
| | held equity interests | | | | |
| (3) Other | mana aquity interests | | | | |
| (A) | | | | | |
| (B) | | | | | |
| (C) | | | | | |
| (D) | | | | | |
| | | | | | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | " | | | | |
| Dort VIII | b) must equal Form 990, Part X, col. (B) line 12.) | | | | |
| Fait VIII | Investments - Program Related. | | | | |
| | Complete if the organization answered "Yes" | | | | |
| | (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end | d-of-year market v | alue |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Col. (| (b) must equal Form 990, Part X, col. (B) line 13.) | | | | |
| Part IX | Other Assets. | | | | |
| | Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11d. See Form 990, Part X, line 15. | | |
| | (a) | Description | | (b) Book va | lue |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| | (I) I I I I I I I I I I I I I I I I I I | 45) | | | |
| Part X | ımn (b) must equal Form 990, Part X, col. (B) lin Other Liabilities. | <u>e 15.) </u> | ······ | | |
| Turtx | Complete if the organization answered "Yes" | an Farma 000 Dart IV line | 11:: 115 C F-::: 000 Dest V line 05 | | |
| | (a) Description of liability | on Form 990, Part IV, line | The or Th. See Form 990, Part X, line 25 | (b) Book va | duo |
| 1. | · | | | (D) BOOK VA | liue |
| | deral income taxes | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ... X

Schedule D (Form 990) 2020

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

| | t XI Reconciliation of Revenue per Audited Financial State | | Revenue per Re | turn. | 0737221 Page 4 |
|-----------------|--|---------------------|------------------------|------------|-------------------------|
| | Complete if the organization answered "Yes" on Form 990, Part IV, line | e 12a. | | Τ. | 27 710 104 |
| 1 | · · · · · · · · · · · · · · · · · · · | | | 1 | 27,710,184. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | اما | E07 E26 | | |
| a | Net unrealized gains (losses) on investments | | 507,536. 8,957. | - | |
| b | Donated services and use of facilities | | 0,957. | - | |
| С. | Recoveries of prior year grants | | 412,754. | - | |
| d | , | · | • | - | 020 247 |
| е | Add lines 2a through 2d | | | 2e | 929,247. 26,780,937. |
| 3 | Subtract line 2e from line 1 | | | 3 | 20,/80,93/. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | 1.1 | 16 000 | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | | 16,809. | - | |
| b | Other (Describe in Part XIII.) | 4b | | | 16 000 |
| | Add lines 4a and 4b | | | 4c | 16,809. 26,797,746. |
| 5 D 2 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) rt XII Reconciliation of Expenses per Audited Financial State | tomonte With | Evnences per l | 5 Potur | <u> 40,/9/,/40.</u> |
| Fai | Complete if the organization answered "Yes" on Form 990, Part IV, line | | Expenses per r | retui | 11. |
| | | | | 1 | 26,801,061. |
| 1 | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | 20,001,001. |
| 2 | , , | 2a | 8,957. | | |
| a | Donated services and use of facilities | | 0,557. | - | |
| b | Prior year adjustments | 1 _ 1 | | - | |
| C | Other losses | | 412,754. | - | |
| d | , | • | • | - | 421,711. |
| _ | Add lines 2a through 2d | | | 2e 3 | 26,379,350. |
| 3 | Subtract line 2e from line 1 | | | 3 | 20,319,330. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1.1 | 16 000 | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | | 16,809. | - | |
| b | Other (Describe in Part XIII.) | 4b | | | 16 000 |
| _ | Add lines 4a and 4b | | | 4c | 16,809. |
| 5 Pai | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18, rt XIII Supplemental Information. | <u>)</u> | | 5 | 26,396,159. |
| | | Dort IV lines de | and Oh. Davit V. line. | l. Dark | V line O. Dort VI |
| | ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any | | | i; Part | X, line 2; Part XI, |
| imes | 20 and 4b, and Part All, lines 20 and 4b. Also complete this part to provide any | / additional inform | iation. | | |
| | | | | | |
| PAF | RT V, LINE 4: | | | | |
| | ., | | | | |
| THE | E GOALS AND OBJECTIVE OF OPPORTUNITY PAR | TNERS END | OWMENT FUN | D A | RE TO |
| IN | /EST CONTRIBUTIONS ACCORDING TO DONOR WI | SHES. MAI | NTAIN PURC | HAS | ING POWER |
| | | , | | | |
| <u>OF</u> | THE FUND, AND PROVIDE A STABLE SOURCE O | F INCOME | TO BE APPL | IED | (SPENT) |
| | | | | | |

AS DESIGNATED BY THE BOARD OF DIRECTORS. THE SPENDING POLICY STATES THAT THE BOARD WILL DESIGNATE EACH YEAR HOW UNRESTRICTED EARNINGS WILL BE SPENT. SPENDING IS NOT INTENDED TO BE FOR GENERAL OPERATING PURPOSES, BUT INSTEAD WILL BE USED FOR PROJECTS DESIGNATED BY THE BOARD. RESTRICTED EARNINGS WILL BE SPENT AS DIRECTED BY THE DONOR.

PART X, LINE 2:

IN ACCORDANCE WITH THE ACCOUNTING STANDARD ON ACCOUNTING FOR UNCERTAINTY

41-0737221 Page 5 OPPORTUNITY PARTNERS Schedule D (Form 990) 2020 Part XIII | Supplemental Information (continued) IN INCOME TAXES, THE ORGANIZATION ADDRESSES THE DETERMINATION OF WHETHER TAX BENEFITS CLAIMED ON A TAX RETURN SHOULD BE RECORDED IN THE FINANCIAL STATEMENTS. UNDER THIS GUIDANCE, THE ORGANIZATION MAY RECOGNIZE THE TAX BENEFIT FROM AN UNCERTAIN TAX POSITION ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX POSITION WILL BE SUSTAINED ON EXAMINATION BY TAXING AUTHORITIES, BASED ON THE TECHNICAL MERIT OF THE POSITION. EXAMPLES OF TAX POSITIONS INCLUDE THE TAX-EXEMPT STATUS OF THE ORGANIZATION AND VARIOUS POSITIONS RELATED TO THE POTENTIAL SOURCES OF UNRELATED BUSINESS TAXABLE INCOME. THERE WERE NO UNRECOGNIZED TAX BENEFITS IDENTIFIED OR RECORDED AS LIABILITIES DURING 2020 AND 2019. PART XI, LINE 2D - OTHER ADJUSTMENTS: DIRECT RENTAL EXPENSES 412,754. PART XII, LINE 2D - OTHER ADJUSTMENTS: DIRECT RENTAL EXPENSES 412,754.

SCHEDULE G

Department of the Treasury

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

| Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information. | | | | | | | Inspection | |
|---|---|--|--|-------------------|-----------------------------------|----------|---|---|
| Name of the organization | | NITY PARTNERS | | | | | Employer ide 41-0737 | entification number |
| Part I Fundrais | | Complete if the organization answe | red "V | os" or | Form 990 Part IV li | | | |
| required to | complete this part | t. | ieu i | C3 01 | 11 01111 990, 1 ait iv, ii | 1116 17. | 1 01111 990-12 | - mers are not |
| 1 Indicate whether th | e organization rais | sed funds through any of the followin | g activ | ities. (| Check all that apply. | | | |
| a Mail solicitat | | | | | overnment grants | | | |
| | email solicitations | | | | nment grants | | | |
| c Phone solici | | g Special | tunara | using (| events | | | |
| • | | or oral agreement with any individual | (includ | ing of | ficers, directors, trus | tees, c | or | |
| key employees list | key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? | | | | | | | |
| | | viduals or entities (fundraisers) pursu | ant to | agreer | ments under which th | ne fund | draiser is to b | е |
| compensated at le | east \$5,000 by the | organization. | | | | | | |
| (i) Name and addres or entity (fund | | (ii) Activity | (iii) fundr have con or con contribu | ustody trol of | (iv) Gross receipts from activity | to (or | amount paid retained by) undraiser ed in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Total | | | | | | | | |
| | ich the organizatio | n is registered or licensed to solicit o | ontrib | utions | or has been notified | it is ex | kempt from re | egistration |
| - or nochoring. | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2020

| Pa | irt I | Fundraising Events. Complete if the of fundraising event contributions and great fundraising event contributions and great fundraising event contributions. | | | | |
|-----------------|--------------|--|------------------------------|------------------------|-------------------------|--|
| | | | (a) Event #1 GIVE TO THE MAX | (b) Event #2 | (c) Other events NONE | (d) Total events (add col. (a) through col. (c)) |
| ē | | | (event type) | (event type) | (total number) | 331. (3) |
| Revenue | 1 | Gross receipts | 26,396. | | | 26,396. |
| | 2 | Less: Contributions | 26,396. | | | 26,396. |
| | 3 | Gross income (line 1 minus line 2) | | | | |
| | 4 | Cash prizes | | | | |
| " | 5 | Noncash prizes | | | | |
| bense | 6 | Rent/facility costs | | | | |
| Direct Expenses | 7 | Food and beverages | | | | |
| | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | | | | 6,458. 6,458. |
| | 10 | Direct expense summary. Add lines 4 through | () | | > | 6,458. |
| D | 11 11 | | • | | | -6,458. |
| ГС | | Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. | answered "Yes" on Form | 1990, Part IV, line 19 | , or reported more than | |
| | | ψ13,500 GH1 GH1 330 E2, IIIIC 0a. | | (b) Pull tabs/instan | t I | (d) Total gaming (add |
| ne | | | (a) Bingo | bingo/progressive bir | | col. (a) through col. (c)) |
| Revenue | | | | | | |
| <u> </u> | 1 | Gross revenue | | | | |
| | | | | | | |
| S | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct E | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | | | Yes % | Yes | % Yes% | |
| | 6 | Volunteer labor | No | No No | No No | |
| | 7 | Direct expense summary. Add lines 2 through | n 5 in column (d) | | > | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | > | |
| _ | Г | ter the state(s) in which the organization condu | | | | |
| | | the organization licensed to conduct gaming a | _ | etates? | | Yes No |
| | | No," explain: | | | | 163 . 140 |
| ~ | _ | | | | | |
| | | | | | | |
| | | ere any of the organization's gaming licenses re | | | | Yes No |
| b | lf " | Yes," explain: | | | | |
| | | | | | | |
| | _ | | | | | |
| 0320 | 82 11 | 1-25-20 | | | Schedule G (Fo | orm 990 or 990-EZ) 2020 |

| Schedule G (Form 990 or 990-EZ) 2020 OPPORTUNITY PARTNERS | 41-0/3/221 Page 3 |
|--|---|
| 11 Does the organization conduct gaming activities with nonmembers? | Yes No |
| 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | |
| to administer charitable gaming? | |
| 13 Indicate the percentage of gaming activity conducted in: | |
| a The organization's facility | 13a |
| | |
| b An outside facility | |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and rec | cords: |
| | |
| Name | |
| | |
| Address | |
| | |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? | Yes No |
| | |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the a | amount |
| of gaming revenue retained by the third party \$\bigs\\$ | |
| c If "Yes," enter name and address of the third party: | |
| on the name and address of the time party. | |
| Name ▶ | |
| Name | |
| | |
| Address | |
| | |
| 16 Gaming manager information: | |
| | |
| Name > | |
| | |
| Gaming manager compensation \$ | |
| | |
| Description of services provided | |
| | |
| | |
| | |
| | |
| Director/officer Employee Independent contractor | |
| | |
| 17 Mandatory distributions: | |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to | |
| retain the state gaming license? | Yes No |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spe | ent in the |
| organization's own exempt activities during the tax year ▶ \$ | |
| Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and | (v): and Part III, lines 9, 9b, 10b. |
| 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | , |
| Too, 100, 11, and 11 b, as applicable. The provide any additional information. | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

| Schedule G | (Form 990 or 990-EZ) | OPPORTUNITY | PARTNERS | 41-0737221 | Page 4 |
|------------|--|--------------------|----------|------------|--------|
| Part IV | G (Form 990 or 990-EZ) Supplemental Infor | mation (continued) | | | |
| | | (00) | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | - |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Schedule G (Form 990 or 990-EZ)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

Employer identification number OPPORTUNITY PARTNERS 41-0737221

| Pa | art I Questions Regarding Compensation | | | | | | | |
|----|---|----|-----|----|--|--|--|--|
| | | | Yes | No | | | | |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | | | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | | | | | |
| | First-class or charter travel | | | | | | | |
| | Travel for companions Payments for business use of personal residence | | | | | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | | | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | | | | | |
| | | | | | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | | | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | | | | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | | | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | | | | | | | |
| | | | | | | | | |
| 3 | Indicate which, if any, of the following the organization used to establish the compensation of the organization's | | | | | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | | | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | | | | | |
| | Compensation committee Written employment contract | | | | | | | |
| | Independent compensation consultant X Compensation survey or study | | | | | | | |
| | X Form 990 of other organizations X Approval by the board or compensation committee | | | | | | | |
| | | | | | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | | | | |
| | organization or a related organization: | | | v | | | | |
| a | Receive a severance payment or change-of-control payment? | 4a | | X | | | | |
| b | Participate in or receive payment from a supplemental nonqualified retirement plan? | 4b | | X | | | | |
| С | Participate in or receive payment from an equity-based compensation arrangement? | 4c | | | | | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | | | | |
| | Only section 501(a)(2), 501(a)(4), and 501(a)(90) organizations must complete lines 5.0 | | | | | | | |
| 5 | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | | | | | |
| 3 | contingent on the revenues of: | | | | | | | |
| a | The organization? | 5a | | х | | | | |
| | | 5b | | X | | | | |
| ., | Any related organization? If "Yes" on line 5a or 5b, describe in Part III. | | | | | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | | | | | |
| | contingent on the net earnings of: | | | | | | | |
| а | The organization? | 6a | | Х | | | | |
| | Any related organization? | 6b | | Х | | | | |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | | | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | | | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | Х | | | | |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | | | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | Х | | | | |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | | | | | |
| | Regulations section 53.4958-6(c)? | 9 | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation in column (B) |
|---------------------|-------------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------|----------------|----------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(i)-(D) | reported as deferred on prior Form 990 |
| (1) WILLIAM SCHULTZ | (i) | 191,789. | 0. | 367. | 0. | 11,377. | 203,533. | 0. |
| PRESIDENT & CEO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| _ | (ii) | | | | | | | |
| | (i) (ii) | | | | | | | |
| - | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| _ | (ii) | | | | | | | |
| | (i) (ii) | | | | | | | |
| | [(II) | | | | | | 1 | |

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OPPORTUNITY PARTNERS

Employer identification number 41-0737221

| Pai | rt I Types of Property | | | | | | |
|-----|---|---------------|----------------------------|--|-------------------|------------|----------|
| | | (a) | (b) | (c) | (d) | | |
| | | Check if | Number of contributions or | Noncash contribution amounts reported on | Method of det | • | +- |
| | | applicable | | Form 990, Part VIII, line 1g | noncash contribut | lion amoun | เร |
| 1 | Art - Works of art | | | | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | X | | 2,370. | FAIR MARKET | VALUE | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | X | 3 | 8,948. | FAIR MARKET | VALUE | |
| 10 | Securities - Closely held stock | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | |
| | trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | |
| | Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | |
| 15 | Real estate - Residential | | | | | | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | | | | | | |
| 20 | Drugs and medical supplies | X | 35 | 7,990. | FAIR MARKET | VALUE | ı |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens | | | | | | |
| 24 | Archeological artifacts | | | | | | |
| 25 | Other ▶ (BLDG SUPPLIES) | X | 4 | | FAIR MARKET | | |
| 26 | Other ► (<u>AUCTION ITEMS</u>) | X | 12 | 13,443. | FAIR MARKET | VALUE | I |
| 27 | Other | | | | | | |
| 28 | Other (| | | | | | |
| 29 | Number of Forms 8283 received by the organization | ation during | the tax year for co | ontributions | | _ | |
| | for which the organization completed Form 828 | 3, Part V, D | onee Acknowledge | ement 29 | | 0 | |
| | | | | | ſ | Yes | No |
| 30a | During the year, did the organization receive by | | | | | | |
| | must hold for at least three years from the date | of the initia | l contribution, and | which isn't required to be us | sed for | | |
| | exempt purposes for the entire holding period? | | | | | 30a | <u> </u> |
| b | If "Yes," describe the arrangement in Part II. | | | | | | |
| 31 | Does the organization have a gift acceptance po | | | | ions? | 31 X | |
| 32a | Does the organization hire or use third parties o | or related or | ganizations to solid | cit, process, or sell noncash | | | |
| | contributions? | | | | | 32a | <u> </u> |
| b | If "Yes," describe in Part II. | | | | | | |
| 33 | If the organization didn't report an amount in co | olumn (c) foi | a type of property | for which column (a) is che | cked, | | |
| | describe in Part II. | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2020

Schedule M (Form 990) 2020 032142 11-23-20

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)
Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

2020 Open to Public Inspection

OMB No. 1545-0047

Name of the organization

OPPORTUNITY PARTNERS

Employer identification number 41-0737221

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: OPPORTUNITY PARTNERS IS A NONPROFIT ORGANIZATION THAT ADVANCES THE QUALITY OF LIFE FOR APPROXIMATELY 1,300 ADULTS WITH DISABILITIES EACH RESIDENTIAL AND ENRICHMENT SERVICES DESIGNED YEAR THROUGH EMPLOYMENT, TO HELP PEOPLE SUCCEED. OUR AWARD-WINNING, PERSON-CENTERED SERVICES HELP PEOPLE WITH DISABILITIES BE A PART OF THE COMMUNITY, ESTABLISH EXPAND SOCIAL CONNECTIONS AND REACH GOALS OF GREATER REWARDING CAREERS, INDEPENDENCE. WE KNOW THAT WHEN ALL PEOPLE HAVE A CHANCE TO BE ACCEPTED OUR WORLD IS BETTER. WE ARE STRONGER TOGETHER!

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

IN 2020, OPPORTUNITY PARTNERS SERVED ABOUT 1,300 PEOPLE WITH

DISABILITIES AT HUNDREDS OF JOB SITES, RESIDENCES AND COMMUNITY

SETTINGS THROUGHOUT THE 10-COUNTY TWIN CITIES METROPOLITAN AREA.

OPPORTUNITY PARTNERS PROVIDES SUPPORT TO A WIDE RANGE OF INDIVIDUALS
FROM YOUNG ADULTS WITH CEREBRAL PALSY TO ADULTS RECOVERING FROM BRAIN

INJURY DUE TO A STROKE TO SENIORS WITH DOWN SYNDROME. NO MATTER WHAT

THE CHALLENGE, OUR SERVICES HELP PEOPLE WITH DISABILITIES TO LEAD MORE

REWARDING AND MEANINGFUL LIVES.

OPPORTUNITY PARTNERS PROVIDES ENRICHMENT OPPORTUNITIES TO HELP PEOPLE

ACQUIRE SKILLS FOR COMMUNITY PARTICIPATION INCLUDING HOW TO MANAGE A

BUDGET, SHOP FOR AND COOK HEALTHY MEALS, AND REGISTER TO VOTE.

EMPLOYMENT SERVICES OFFER SPAN A FULL SPECTRUM OF SUPPORTS TO HELP

PEOPLE EXPLORE THE WORLD OF WORK AND REACH THEIR EMPLOYMENT GOALS.

PARTICIPANTS GAIN EXPERIENCE, EARN AN INCOME, AND HAVE THEIR

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

Name of the organization **Employer identification number** 41-0737221 OPPORTUNITY PARTNERS CONTRIBUTIONS VALUED AT OPPORTUNITY PARTNERS AND AT OTHER BUSINESSES THROUGHOUT THE COMMUNITY. 2020 EMPLOYMENT MILESTONES: PEOPLE UTILIZING EMPLOYMENT DEVELOPMENT (JOB SEEKING) SUPPORTS: 76 NEW COMPETITIVE JOB PLACEMENTS: 28 - DURING THE PANDEMIC, WE CONTINUED TO SUPPORT MORE THAN 180 PEOPLE IN JOB RETENTION SERVICES, PROVIDING SUPPORT VIRTUALLY AND IN PERSON DURING SOME OF THE MOST CRUCIAL TIMES OF THE PANDEMIC. SUCCESSFULLY TRANSITIONED 54 PEOPLE FROM CCP, A PROVIDER THAT CLOSED, INTO OP EMPLOYMENT SERVICES DURING THIS TIME. - AVERAGE WAGE FOR PEOPLE WORKING COMPETITIVE JOBS: \$14.54/HOUR - OPPORTUNITY PARTNERS IS ACCREDITED THROUGH CARF INTERNATIONAL, THE COMMISSION ON ACCREDITATION OF REHABILITATION FACILITIES. DURING ITS LAST ACCREDITING PERIOD (2020), OPPORTUNITY PARTNERS WAS REACCREDITED FOR A PERIOD OF THREE YEARS FOR ITS COMMUNITY EMPLOYMENT AND EMPLOYMENT PLANNING SERVICES. THE LATEST ACCREDITATION WAS THE NINTH CONSECUTIVE THREE-YEAR ACCREDITATION THAT THE INTERNATIONAL ACCREDITING BODY HAS AWARDED TO OPPORTUNITY PARTNERS. THIS REPRESENTS THE HIGHEST LEVEL OF ACCREDITATION THAT CAN BE AWARDED TO AN ORGANIZATION AND SHOWS A SUBSTANTIAL CONFORMANCE TO THE CARF STANDARDS. AN ORGANIZATION RECEIVING A THREE-YEAR ACCREDITATION HAS PUT ITSELF THROUGH A RIGOROUS PEER REVIEW PROCESS AND DEMONSTRATES TO A TEAM OF SURVEYORS DURING AN ON-SITE VISIT ITS COMMITMENT TO OFFERING SERVICES THAT ARE MEASURABLE, ACCOUNTABLE, AND OF THE HIGHEST QUALITY.

^{- 2020} AWARDS: OPPORTUNITY PARTNERS EARNED A COMMUNITY ENRICHMENT AWARD

| OPPORTUNITY PARTNERS | 41-0737221 | | | | | | | |
|---|---|--|--|--|--|--|--|--|
| FROM THE MINNESOTA ORGANIZATION FOR HABILITATION & REHABIL | ITATION | | | | | | | |
| (MOHR) FOR ITS ENGAGE WITH MY COMMUNITY SERVICE THAT SUPPO | RTS SMALL | | | | | | | |
| GROUPS OF PEOPLE IN COMMUNITY ACTIVITIES OF THEIR CHOOSING | . ALSO, | | | | | | | |
| COMMUNITY PARTNER LUNDS & BYERLY'S EARNED AN OUTSTANDING D | COMMUNITY PARTNER LUNDS & BYERLY'S EARNED AN OUTSTANDING DISABILITY | | | | | | | |
| EMPLOYER AWARD FOR ITS COLLABORATION WITH OPPORTUNITY PARTNERS IN | | | | | | | | |
| HIRING AND PROMOTING INDIVIDUALS WITH DISABILITIES. | | | | | | | | |
| | | | | | | | | |
| FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMEN | TS: | | | | | | | |
| WITH DISABILITIES 170 WERE PEOPLE IN THEIR OWN HOMES, 26 | IN OUR | | | | | | | |
| SUPPORTED APARTMENT PROGRAM (HOMEBASE) AND ANOTHER 78 PEOP | LE RECEIVED | | | | | | | |
| 24-HOUR STAFF SUPPORT IN ONE OF OPPORTUNITY PARTNERS' 20 G | ROUP HOMES. | | | | | | | |
| THE SUPPORTED APARTMENT PROGRAM, HOMEBASE, WAS LAUNCHED AF | TER EXTENSIVE | | | | | | | |
| RESEARCH AND INPUT FROM INDIVIDUALS, FAMILIES AND REFERRAL | SOURCES. | | | | | | | |
| HOMEBASE PROVIDES SEMI-INDEPENDENT LIVING IN COMFORTABLE, | CONVENIENT | | | | | | | |
| APARTMENT SETTINGS. THE PROGRAM PROMOTES THE HIGHEST LEVEL | OF | | | | | | | |
| INDEPENDENCE OF EACH PERSON BY OFFERING APARTMENT LIVING W | ITH ACCESS TO | | | | | | | |
| NEARBY SUPPORT STAFF. OPPORTUNITY PARTNERS OPENED HOMEBASE | IN HOPKINS | | | | | | | |
| IN 2011, EXPANDED THE PROGRAM TO COON RAPIDS IN 2012, AND | OPENED IN | | | | | | | |
| MINNETONKA IN 2020. | | | | | | | | |
| | | | | | | | | |
| SATISFACTION SURVEYS: | | | | | | | | |
| | | | | | | | | |
| 519 PEOPLE SERVED IN RESIDENTIAL AND/OR DAY SERVICES RESPO | NDED TO THE | | | | | | | |
| DECEMBER 2020 SURVEY. | | | | | | | | |
| | | | | | | | | |
| OP IMPROVES MY QUALITY OF LIFE. | | | | | | | | |
| 90% ANSWERED YES | | | | | | | | |
| | | | | | | | | |

| Name of the organization OPPORTUNITY PARTNERS | Employer identification number 41-0737221 |
|--|---|
| OP STAFF TREAT ME WITH RESPECT. | |
| 95.6% ANSWERED YES | |
| | |
| I AM RECEIVING THE SERVICES AND SUPPORTS I NEED AT THIS TI | ME. |
| 92.6% ANSWERED YES | |
| OP AND OTHER IMPORTANT PEOPLE IN MY LIFE WORK TOGETHER AS | A TEAM. |
| 93% ANSWERED YES | |
| OP PROVIDES ME COVID COMMUNICATIONS AND UPDATES AS IT PERT | AINS TO MY |
| AREA. | |
| 86.9% ANSWERED YES | |
| COVID-19 IMPACT: | |
| AS A RESULT OF COVID-19, ON MARCH 18, 2020, OPPORTUNITY PA | RTNERS |
| STOPPED PROVIDING DAY SERVICES AT ITS FIVE FACILITIES, RES | ULTING IN A |
| SIGNIFICANT DECREASE IN REVENUES AS WELL AS STAFF FURLOUGH | S. THE |
| PANDEMIC ALSO RESULTED IN ADDITIONAL STAFFING REQUIREMENTS | AT OUR |
| RESIDENTIAL FACILITIES TO SUPPORT THE SAY AT HOME REQUIREM | ENTS. THE |
| OPERATIONAL AND FINANCIAL IMPACT CONTINUED WITH DAY SERVIC | ES REOPENING |
| LATER IN THE YEAR, BUT AT VERY LIMITED CAPACITY TO SUPPORT | SOCIAL |
| DISTANCING AND FACE MASK PROTOCOLS. SOME VIRTUAL SERVICES | WERE OFFERED. |
| WE GATHERED PERSONAL PROTECTIVE EQUIPMENT AND OTHER MATERI | ALS TO KEEP |
| PERSONS SERVED AND STAFF SAFE DURING THE PANDEMIC: MASKS, | FACE SHIELDS, |
| GOWNS, CLEANING SUPPLIES AND THERMOMETERS, INCLUDING NEARL | Y 6,000 FACE |
| MASKS DONATED FROM OUR CARING COMMUNITY. | |

IN MARCH 2020, THE CORONAVIRUS AID, RELIEF AND ECONOMICS SECURITY

(CARES) ACT WAS SIGNED INTO LAW TO COMBAT THE FINANCIAL EFFECTS OF

COVID-19. THE CARES ACT CREATED A PROVIDER RELIEF FUND TO PROVIDE

FINANCIAL SUPPORT FOR HOSPITALS AND OTHER HEALTHCARE PROVIDERS. OP

RECEIVED APPROXIMATELY \$1,439,000 OF THIS FUNDING IN 2020. IN

ACCORDANCE WITH THE TERMS AND CONDITIONS, OP COULD APPLY THE FUNDING

AGAINST LOST REVENUES AND ELIGIBLE EXPENSES.

FORM 990, PART VI, SECTION A, LINE 1:

THE EXECUTIVE COMMITTEE SHALL CONSIST OF THE CORPORATE OFFICERS AND THE CHIEF EXECUTIVE OFFICER, AND UP TO THREE (3) ADDITIONAL NON-OFFICER MEMBERS OF THE BOARD OF DIRECTORS ELECTED BY THE BOARD OF DIRECTORS TO STAGGERED TWO-YEAR TERMS. THE CHAIR OF THE BOARD WILL CHAIR THE EXECUTIVE COMMITTEE. A MAJORITY OF THE MEMBERS OF THE EXECUTIVE COMMITTEE SHALL CONSTITUTE A QUORUM. THE EXECUTIVE COMMITTEE CAN ACT BY THE VOTE OF A MAJORITY OF THE COMMITTEE MEMBERS PRESENT. THE CHAIR SHALL REPORT ANY ACTIONS OF THE COMMITTEE TO THE BOARD OF DIRECTORS AT THE NEXT MEETING OF THE BOARD. THE COMMITTEE SHALL CONDUCT AN ANNUAL REVIEW OF THE PERFORMANCE OF THE PRESIDENT/CHIEF EXECUTIVE OFFICER AND MAKE RECOMMENDATIONS TO THE BOARD OF DIRECTORS RELATED TO EXECUTIVE COMPENSATION MATTERS. THE PRESIDENT/CHIEF EXECUTIVE OFFICER SHALL RECUSE HIM OR HERSELF DURING THE VOTE WITH RESPECT TO EXECUTIVE COMPENSATION MATTERS. THE COMMITTEE SHALL HAVE OVERSIGHT REGARDING AND MAKE ANY NEEDED RECOMMENDATIONS TO THE BOARD OF DIRECTORS RELATED TO (A) CHANGES TO THE GOVERNING DOCUMENTS OF THE CORPORATION, AND (B) THE CORPORATION'S CONFLICT OF INTEREST AND OTHER GOVERNANCE POLICIES. IN ADDITION, THE COMMITTEE WILL WORK WITH THE PRESIDENT/CHIEF EXECUTIVE OFFICER TO ASSURE THE PREPARATION OF DRAFTS OF STRATEGIC PLANS FOR THE

Schedule O (Form 990 or 990-EZ) 2020

Schedule O (Form 990 or 990-EZ) 2020 Page 2 Name of the organization **Employer identification number** 41-0737221 OPPORTUNITY PARTNERS BOARD OF DIRECTORS' CONSIDERATION. THE EXECUTIVE COMMITTEE SHALL HAVE THE AUTHORITY TO RETAIN LEGAL COUNSEL TO ADVISE THE BOARD OF DIRECTORS AS MAY BE NECESSARY. FORM 990, PART VI, SECTION B, LINE 11B: THE FINANCE COMMITTEE OF OPPORTUNITY PARTNERS REVIEWS THE FORM 990 BEFORE IT IS SUBMITTED EACH YEAR. THE BOARD OF DIRECTORS RECEIVES AND ACCEPTS THE FORM 990 EACH YEAR. FORM 990, PART VI, SECTION B, LINE 12C: ANNUALLY OPPORTUNITY PARTNERS REQUIRES ALL BOARD MEMBERS AND OTHER KEY INDIVIDUALS TO SIGN AN ANNUAL STATEMENT OF DISCLOSURE AND AGREEMENT TO COMPLY WITH THE OPPORTUNITY PARTNERS' POLICY ON CONFLICT OF INTEREST. ANNUALLY AN INTERNAL AUDIT IS PERFORMED TO ENSURE COMPLIANCE WITH THE POLICY. FORM 990, PART VI, SECTION B, LINE 15: OPPORTUNITY PARTNERS UTILIZES PUBLISHED, INDEPENDENT BENCHMARK SALARY SURVEYS AND RELEVANT FORM 990 DATA FROM OTHER NONPROFITS FOR DETERMINING STAFF COMPENSATION. COMPENSATION ARRANGEMENTS FOR THE PRESIDENT/CEO AND OTHER EXECUTIVES ARE REVIEWED AND APPROVED BY THE CHAIRMAN OF THE BOARD OF

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

FORM 990, PART XII, LINE 2C:

DIRECTORS.

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

• Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

41-0737221

| OPPORTUNITY F | PARTNERS | | | | | 41-07372 | 221 | | |
|--|--|--|------------------------|--------------------|----------|------------------------------|--------|-------------------------|--|
| Part I Identification of Disregarded Entities. Comp | lete if the organization answered "Yes | on Form 990, Part IV, line 33 | 3. | | | | | | |
| (a) | (b) | (c) | (d) | | (e) | | (f) | | |
| Name, address, and EIN (if applicable) of disregarded entity | Primary activity | Legal domicile (state o foreign country) | r Total inco | me End-of-yea | r assets | Direct controlling entity | | g | |
| OP SOCIAL ENTERPRISES LLC - 32-6205139 | | | | | | | | | |
| 5500 OPPORTUNITY CT | EMPLOYMENT SERVICE FOR | | | | | | | | |
| MINNETONKA, MN 55343 | DEVELOPMENTALLY DISABLED | MINNESOTA | 2,555 | ,847. 44 | 12,895. | OPPORTUNITY | PARTNE | RS | |
| OP PROPERTIES, LLC - 83-0546555 | | | | | | | | | |
| 10300 BREN ROAD E | PURCHASED A BUILDING TO | | | | | | | | |
| MINNETONKA, MN 55343 | SUPPORT PROGRAMS | MINNESOTA | 588 | ,026. 5,75 | 6,974. | OPPORTUNITY | PARTNE | RS | |
| Part II Identification of Related Tax-Exempt Organiorganizations during the tax year. (a) | zations. Complete if the organization (b) | answered "Yes" on Form 990 |), Part IV, line 34, b | pecause it had one | or more | e related tax-exe | | g) 512(b)(13) | |
| Name, address, and EIN | Primary activity | Legal domicile (state or | Exempt Code | Public charity | Dire | ect controlling | | 512(b)(13) rolled | |
| of related organization | | foreign country) | section | status (if section | | entity | | tity? | |
| | | | | 501(c)(3)) | | | Yes | No | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | I | | 1 | | 1 | 1 | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

Page 2

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year. Part III

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (1 | h) | (i) | (j) | (k) |
|-------------------------|------------------|-------------------|--------------------|--|----------------|-----------------------|---|----|-----------------|---------|-------------------------|
| Name, address, and EIN | Primary activity | Legal domicile | Direct controlling | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total | Share of | Disproportionate allocations? Yes No Code V-U amount in 20 of Scheel K-1 (Form 1 | | Code V-UBI | General | Percentage ownership |
| of related organization | | (state or foreign | entity | excluded from tax under | income | end-of-year assets | | | 20 of Schedule | partner | ownership |
| | | country) | | sections 512-514) | | | Yes | No | K-1 (Form 1065) | Yes N | 0 |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | 1 | | | | | | | | | | |
| | | l . | | | | | l | | | | |

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | | tion b)(13) rolled tity? |
|--|--------------------------------|--------------------------------------|-------------------------------|---|---------------------------------|---------------------------------|--------------------------------|-----|-----------------------------------|
| | | country) | | , | | | | Yes | No |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| - | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| - | | | | | | | | | |
| - | | | | | | | | | |
| | - | | | | | | | | |
| | | | | | | | | | |

Page 3

Yes No

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | / | | | 1a | | | | |
|-------|--|-------------|-----------------|---------------------------------|-----------|-----------|--|--|--|
| | Gift, grant, or capital contribution to related organization(s) | | | | 1b | | | | |
| С | Gift, grant, or capital contribution from related organization(s) | | | | 1c | | | | |
| d | Loans or loan guarantees to or for related organization(s) | | | | 1d | | | | |
| е | Loans or loan guarantees by related organization(s) | | | | 1e | | | | |
| | , | | | | | | | | |
| f | Dividends from related organization(s) | | | | 1f | | | | |
| | Sale of assets to related organization(s) | | | | 1g | | | | |
| h | Purchase of assets from related organization(s) | | | | 1h | | | | |
| i | Exchange of assets with related organization(s) | | | | 1i | | | | |
| j | Lease of facilities, equipment, or other assets to related organization(s) | | | | 1j | | | | |
| | | | | | | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | | | | |
| | Performance of services or membership or fundraising solicitations for related organization(s) | | | | | | | | |
| | Performance of services or membership or fundraising solicitations by related organ | | | | | | | | |
| | Sharing of facilities, equipment, mailing lists, or other assets with related organization | | | | | | | | |
| | Sharing of paid employees with related organization(s) | | | | 10 | | | | |
| | | | | | | | | | |
| р | Reimbursement paid to related organization(s) for expenses | | | | 1p | | | | |
| | Reimbursement paid by related organization(s) for expenses | | | | 1q | | | | |
| • | 7 7 7 1 | | | | | | | | |
| r | Other transfer of cash or property to related organization(s) | | | | 1r | | | | |
| | Other transfer of cash or property from related organization(s) | | | | 1s | | | | |
| | If the answer to any of the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on whether the above is "Yes," see the instructions for information on which it is the above is "Yes," see the instructions for information on which it is the above it i | | | | | | | | |
| | • | (b) | (c) | (d) | | | | | |
| | (a) Name of related organization | Transaction | Amount involved | Method of determining amount in | nvolved | | | | |
| | | type (a-s) | | _ | | | | | |
| | | | | | | | | | |
| 1) | | | | | | | | | |
| -, | | | | | | | | | |
| 2) | | | | | | | | | |
| | | | | | | | | | |
| 3) | | | | | | | | | |
| -, | | | | | | | | | |
| 4) | | | | | | | | | |
| -, | | | | | | | | | |
| 5) | | | | | | | | | |
| ٠, | | | | | | | | | |
| 6) | | | | | | | | | |
| | 3 10-28-20 | 1 | 1 | Schadule | e R (Form | 990) 2020 | | | |
| 02 10 | 0 10-20-20 | | | Schedul | (1 01111 | 333, 2320 | | | |

Page 4

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) | (d) Predominant income (related, unrelated, excluded from tax under sections 512-514) | Are all partners sec. 501(c)(3) orgs.? Yes No | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproptionate allocation | Code V-UBI amount in box 2 of Schedule K- | General of managing partner? Yes No | (k) r Percentage ownership |
|--------------------------------------|----------------------|-----|---|--|------------------------------------|--|-------------------------------|---|--------------------------------------|----------------------------|
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | - | | | | | | | | | |
| | | | | | | | | | | |

032165 10-28-20 Schedule R (Form 990) 2020 55