



*Opportunity Partners  
Business Services*  
**CASE STUDY**

## — ABC Millwork

Located in a 100,000-square-foot state-of-the-art facility in Chanhassen, ABC Millwork is the largest supplier of millwork to the professional builder industry in the Minneapolis/St Paul area.

At the Chanhassen facility, 170 employees assemble materials including moulding and millwork, interior and exterior doors, and windows and stairs. Its employees were spending valuable time on too many repetitious tasks like stocking and housekeeping, until Opportunity Partners entered the picture.

Opportunity Partners has provided a supported team to ABC Millwork since February 2022. Monday through Friday, the crew stays busy stocking parts, sweeping sawdust off the floor, packaging and assembling items, stockpiling components, bundling trim, wrapping door casings and frames, and other duties.

Logistics Supervisor Jeff Korkowski originally reached out to OP to bring the team on board, and Safety & Training Coordinator Zak Aaron helps them succeed on the floor by developing a daily agenda of tasks and ensuring they are learning and following all safety protocols. “They get to learn something new,” he said. “Everyone appreciates their work and the time it saves them.”

OP workers Michael and Grant are very pleased to be working at ABC Millwork. “I enjoy it,” Michael said. “I like to keep busy and stay active. They are easy to work with.”

Sharon Cabrera, Safety & Training Supervisor, said routine tasks like stocking and housekeeping were bogging down the more experienced team members, and the OP team has taken over some of those duties. “They really are

contributing to what we’re doing,” she said. “We consider them to be part of the team.”

Furthermore, the crew has a great attitude. The ABC Millwork team says that everyone has embraced the crew because they are such a joy to have around, and they show such energy and eagerness to learn.

ABC Millwork is a division of the Lyman Lumber Family of Companies, whose roots date back to 1897 in Excelsior. In 2011, US LBM Holdings, the 13th largest lumber and building materials distributor in the country, acquired The Lyman Lumber Family of Companies.

### **Challenges:**

- ABC Millwork needed additional labor to handle routine yet important tasks at its 100,000-square-foot facility in Chanhassen.

### **Solutions:**

- A team of three workers and a supervisor from Opportunity Partners work Monday through Friday at the facility, handling material stocking, bundling trim and other parts, and assisting with housekeeping duties.
- The OP crew keeps operations flowing smoothly, freeing up the ABC Millwork employees for more advanced duties.
- Benefits include greater efficiencies, a cleaner, safer environment, positive impacts on the team culture, and enhanced diversity and inclusion.

**Learn how Opportunity Partners can partner with YOU!**

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