



JOIN THE CAUSE www.opportunitypartners.org

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Featured photos by John Noltner.

A Community of Opportunity



2010
Annual
Report



MISSION >>

Opportunity Partners supports choices for people with disabilities through innovative services and strategic collaborations, assisting those we serve to live, learn and work – adding value to their lives and communities.

VISION >>

Opportunity Partners will be recognized as a leader and provider of choice.

We will:

- > Exceed expectations of our customers.
- > Attract, retain and develop high quality employees.
- > Expand community engagement.
- > Maintain long-term financial stability and growth through responsible stewardship of our resources.

Dear Friends of Opportunity Partners,

As we reflect on an outstanding year at Opportunity Partners, our success wouldn't have been possible without the involvement of community – our network of people who have joined our cause and inspire our work.

That culture of community is so strong it shaped the theme of this annual report: “A Community of Opportunity.” The clients we serve, their families, our staff, donors, volunteers and business partners all make up our community and play a key role in our success. Together, we are a dynamic team, creating opportunities for greater independence and improved lives.

This annual report shares stories from our community partners and acknowledges their roles in our success. It also showcases how their lives have been touched by disability issues and the value Opportunity Partners has brought to them, inspiring them to “join the cause.” The partners include:

- > **Robert Topp** – he has overcome personal tragedy and persevered to live, learn and work successfully. He graduated from our custom training program with Dunwoody College of Technology and is discovering the new person he has become.
- > **The Ryan family** – they found Opportunity Partners to be the roadmap they needed to guide their way with son Michael. Now they want to mentor other families traveling down that same road.
- > **Priority Integrated Marketing employees** – they took their efforts producing our new Web site further when they decided to give back as volunteers and donors. Their commitment to our mission serves as a model to others.
- > **Whole Foods Market's Emily Stockinger** – she is committed to hiring workers with disabilities and lends her expertise on our Business Partner Council. Emily and Whole Foods Market have helped advance job opportunities for several of our participants – and we are very grateful.
- > **The Tanghe family** – they were so moved by the support Opportunity Partners provided to families like their own over the years, they have given faithfully to our annual and capital campaigns.
- > **Dave Ballman** – a staff member who takes pride in supporting people with disabilities at work and measures his success by their independence. His ultimate win is when a client no longer needs him.



George J. Klauser

Peter N.Y. Pan

To the rest of you whose stories can't fit on these pages: thank you for your efforts that help our participants be in and of the community, learn new skills, live more independently and earn an income. With your support, we are building a stronger community of opportunity.

George J. Klauser
President and CEO

Peter N.Y. Pan
Chairman of the Board



Overcoming odds

Meeting challenges with hard work

“I am a really hard worker,” said Robert Topp, 49, describing various jobs he works with support from Opportunity Partners. He’s employed five days a week, packing snack bars at a General Mills warehouse. He has also helped clean Opportunity Partners’ facilities.

In his free time he enjoys riding horses, downhill skiing, bowling and biking. Life is good for Robert, although he hasn’t forgotten the past and what a long road back it’s been.

In 2005, Robert and his wife Julie were in a horrible car accident. Their car was hit by an impaired driver, and Julie was killed. The tragedy sent Robert reeling, as he struggled for a long time to cope with his grief. He left Opportunity Partners. It was too hard to be at the place where he had first met Julie and to be near the memories they’d shared.

Robert floundered for a time, attended a different day program and worked a variety of jobs. After four years of being away, he came back to Opportunity Partners. “Slowly he realized

Opportunity Partners really was the place for him, but he had to get comfortable going back,” said Robert’s sister Deborah Kohler. “It’s been a godsend.”

Robert’s staff have watched his confidence climb. “He’s learned to problem solve, and he’s taking responsibility for his actions,” noted Service Coordinator Katie Haddad. “He’s doing really well and he’s becoming more independent.”

In 2010, Robert was among the first graduates of Opportunity Partners’ professional cleaning training program in conjunction with Dunwoody College of

Technology. Robert completed two levels of professional cleaning, earning joint certification from Opportunity Partners and Dunwoody.

The courses were challenging and Robert was discouraged at times. But he persevered and had perfect attendance. “He was determined to give 100 percent effort toward learning each new skill,” said Carol Glazer, training instructor.

The training prepared him to take on more advanced duties, like operating a carpet shampooer. He recently cleaned all the carpets in an Eden Prairie office on his own. “I like it,” he said. “You just pace yourself.”

Deborah has seen her brother’s confidence increase. “I credit his entire team – it’s been a positive year for him. I’m very proud of him.”

When asked how he feels about his accomplishments, Robert reflects for a moment and then nods. “It feels really great,” he said. “I’ve come a long way.”



“It feels really great. I’ve come a long way.”

— Robert Topp

◀ Program participant
Robert Topp



Providing opportunity

Embracing a culture of community

For Whole Foods Market's Emily Stockinger, hiring workers with disabilities is just one way she embraces the store's commitment to community.

As the "world leader of natural and organic foods," Whole Foods Market has 300 stores in the United States, Canada and the United Kingdom and 58,000 employees. It plans to open its third Minnesota store in 2011 in Minnetonka.

On any particular day, the Minneapolis Whole Foods Market bustles with activity as customers flock in for everything from organic goat cheese to grass-fed beef steak. Colorful aisles feature foods that not only taste great, but are free from artificial preservatives, colors and flavors.

As payroll and benefits specialist, Emily's job includes recruiting the best people to join the Whole Foods Market team. She has found some great team members – who happen to have disabilities – through Opportunity Partners.

Three current or former Opportunity Partners participants work at the store, including Patrick, who started out as a

dishwasher in 2008 and was later promoted to a cook. "He's a powerhouse in the kitchen, and it's really good to see," Emily said.

Patrick's work has steadily improved at Whole Foods Market. "He's definitely made some huge strides here," she said. "To hire someone as a dishwasher and see him work his way up – it's been great."

Whole Foods Market looks for people with passion – passion about food, people and service, Emily said, adding that Patrick has that passion. "He's really embraced what Whole Foods Market is all about," she said, noting he supports "green" initiatives by biking to work and becoming the store's recycling and composting guru. "We have 175 team members here and all of our people know Patrick."

"I take a lot of pride in having helped people progress."

– Emily Stockinger, Whole Foods Market

Now Emily is sharing her own passion for helping team members with disabilities succeed by serving on Opportunity Partners' Business Partner Council, a group of business people who meet regularly to network and open more doors to workers with disabilities.

Emily contacts Opportunity Partners with job openings and offers advice after interviewing candidates. "Even applicants who don't get the job have learned from the experience of having an interview because Emily provides honest feedback, which helps our candidates grow and become stronger for the next opportunity," said Dan Meyers, Assistant Director of Vocational Services at Opportunity Partners.

"I take a lot of pride in having helped people progress," Emily said, adding that supporting team members' happiness and excellence, and caring about the community are among Whole Foods Market's core values. "Our people are our company," Emily said. "We take pride in creating a respectful workplace where people are treated fairly and are highly motivated to succeed."



Valuing volunteerism

Companies caring about community

With a core value of compassion, Priority Integrated Marketing is “committed to helping improve the lives of others who are not a priority, but deserve to be.”

Each employee of the 40-person marketing firm is encouraged to share time and talent with the community and is granted 16 paid hours each year to volunteer at a nonprofit of his or her choice. In 2010, team members from Priority, including CEO Jim Larranaga, painted picnic tables and planted spring bulbs at Opportunity Partners’ Koch Campus in Minnetonka.

“One of the ways we instill this value into our culture is we live it,” said Brian Bierbaum, Vice President of Interactive Services. Priority was introduced to Opportunity Partners in 2010 when the firm redesigned the organization’s Web site. An affinity to disability programs was a natural for Brian, who grew up with a younger brother with severe disabilities. Brian’s brother

was given a 10 percent chance of survival as a baby. He’s beaten all odds and is now an adult who can talk, walk and even ride a bike.

When the opportunity came to provide marketing and Web site expertise to Opportunity Partners, Brian jumped at the chance to lead the project. “I was excited about working with Opportunity Partners,” he added. “It is definitely a mission I believe in.”

Priority was founded 25 years ago as ad agency Larranaga & Associates by Bob Larranaga and his wife Mary. The firm expanded into custom publishing in the 1990s, and Bob and Mary’s son Jim became CEO in 2001.

Giving back to the community has been one of the firm’s cornerstones since the start, and that value has always been backed through actions, Brian said.

Priority also supports charities financially, presenting Opportunity Partners with a check for \$2,000 in 2010 after employees voted for Opportunity Partners as one of its two nonprofits of choice for the year.

In addition to Opportunity Partners, Priority supports Greater Twin Cities United Way, the Animal Humane Society, and many other nonprofits. The firm was recently honored with the 20th Quality of Life Award by the Minneapolis Regional Chamber of Commerce for organizing six blood donation days a year for Memorial Blood Centers.

While the recognition is nice, that’s not what motivates Priority Integrated Marketing, Brian said. “Anything we can do to enrich the lives of our employees and the community is good for everyone.”

“Anything we can do to enrich the lives of our employees and the community is good for everyone.”

— Brian Bierbaum, Priority Integrated Marketing

◀ Priority Integrated Marketing CEO Jim Larranaga (front, left), Vice President of Interactive Services Brian Bierbaum (front, right), along with (from left), Kathy Meyer, Dan Paup and Shelly Elliott





Navigating change together

Family grateful for roadmap of support

For the Ryan family, all that was needed was a roadmap. Opportunity Partners provided one – and much more.

“We were lost,” described Mark Ryan when his son Michael graduated from high school in 1998. “For every parent, when your kids graduate from high school and they have a disability, there’s no book, no path for you on what to do.”

“It was extremely scary for me and Michael’s mom,” he added. “There was no one to talk to.” Eventually, a county social worker referred the Ryan family to Opportunity Partners as one of their options for services.

“Opportunity Partners framed up all the pieces and provided us with a roadmap which turned out to be exactly what Michael needed,” Mark said.

Michael, who has Autism Spectrum Disorder and Attention Deficit Disorder, is served through Opportunity Partners’ Semi-Independent Living Services (SILS) program in Anoka County. The program provides two weekly visits of about two hours each with Opportunity Partners staff.

“They work with him on reading, math, socializing and life skills,” Mark said. “Their efforts have resulted in major improvements in all these areas. We’d like to see him keep growing academically and socially.”

Opportunity Partners staff have also encouraged him to take part in cooking classes and to play softball with friends from Opportunity Partners.

Michael lives in a Coon Rapids town house purchased by his family. He is roommates with his sister and a friend, who is also served through Opportunity Partners. He has worked part time at Cub Foods for 16 years. “He loves his job and his employer values him greatly,” Mark said.

Michael enjoys spending time with his father in Ham Lake, fishing, four-wheeling and

building things. “He’s pretty handy,” Mark said. As in most areas of his life, Michael just needs some direction and then is quite self-sufficient. “Just open the door for him and he’ll take it from there.”

Now retired, Mark intends to get more involved with Opportunity Partners as a volunteer, possibly mentoring other families just starting on the path his family has traveled. “It helps to talk to people who have been there,” he said.

He takes comfort in knowing his son is at a good place in his life – a safe home, a job he enjoys, solid relationships and activities that keep him busy.

“Opportunity Partners is a godsend,” he said. “There have been some bumps along the road, but Opportunity Partners was always there to get us on track again.”

“Opportunity Partners framed up all the pieces and provided us with a roadmap which turned out to be exactly what Michael needed.”

– Mark Ryan



◀ From left, Michael and Mark Ryan



Providing steps to success

Staff helping promote independence

Dave Ballman views his job at Opportunity Partners as part job coach, part therapist. Guiding a client through personal issues can sometimes be the only stepping stone a person needs for employment success.

“To see people who started out in a really hard place but have hung in there and have done a great job and now have stability, that’s the greatest success,” Dave said. “I’m motivated by people becoming as independent as they can possibly be. I translate that into my own work style. I get in and provide assistance, and once the person has the skill, I fade out as soon as I can.”

Dave joined Opportunity Partners in 1993 as a work skills instructor at an Opportunity Partners production center. He’s sampled a variety of jobs at Opportunity Partners: bus trainer, job coach and now employment specialist where he does both job coaching and case management.

As an employment specialist, Dave carries a caseload of two dozen clients with disabilities who are working in community jobs.

In addition to job coaching and guiding people through a myriad of logistical and personal issues that can sometimes affect work, Dave also builds bridges with employers.

“A benefit of building a positive relationship with the employers is eventually they start to contact me when they have job openings,” he said. “That’s a sign of a good relationship.”

The ultimate reward for Dave is evident in the countless successes he has witnessed over the years. Recently a former client called to ask if he could list Dave as a reference. That felt good.

He worked closely with another individual who overcame many

challenges to land a job at a home improvement retailer. Five years later, she’s still successfully employed there and has gained responsibilities along the way.

“It’s really important to me that people are truly independent,” he said. “Many times people are afraid to take that step toward independence or they feel they can’t do it. But my job is to support them and prepare them, so they can prove to themselves that they can be independent.”

Many times people just need a confidence boost in order to succeed, he said. “I enjoy helping people realize that they are capable of much more than they thought.”

“I enjoy helping people realize that they are capable of much more than they thought.”

— Dave Ballman



◀ Employment Specialist Dave Ballman; Bob Carlson cleans in the background at the Hyatt Regency Minneapolis athletic club.

Families giving back

Showing gratitude for years of service

Growing up in Richfield, Mary Tanghe was familiar with Opportunity Partners and the legacy its founding families created for others with disabilities.

“I remember hearing about Opportunity Partners,” Mary said. “I was always very proud to be part of a community where the organization got its start.”

Later, when Mary and her husband Jan had a child of their own with special needs, the awareness of Opportunity Partners became even more important. The organization was high on the list when they began looking for employment services for Andy after he graduated from his school transition program.

“Our family had always been aware of Opportunity Partners, and we live close by,” she said. “As a family, we toured several places and chose Opportunity Partners.”

Andy, now 35, has been served by the organization since 1998. He has experienced a wide

variety of training and employment programs at Opportunity Partners. He works independently at a Target store and on a professional janitorial team at an area military campus.

For Andy, having a job is paramount to his happiness and self-worth. Mary credits staff at Opportunity Partners for the role they play in his success.

“Without the strong support of staff in training, job support and transportation, Andy would not be able to have the jobs he has had, and his sense of personal worth would be diminished,” Mary said.

In gratitude, the Tanghes have given back to Opportunity Partners over the years, contributing financially to the organization’s annual and capital campaigns.

“We have a personal stake in the success of Opportunity Partners for our son but also for the wider community of people with special needs,” she said. “People with disabilities deserve to be employed like anyone else.”

“Andy feels he is a part of the larger community, and he enjoys the respect he gets from having a job,” Mary said. “That’s so important.”

“We have a personal stake in the success of Opportunity Partners for our own son but also for the wider community of people with special needs.”

— Mary Tanghe



Taking the “dis” out of disability

OPPORTUNITY PARTNERS’ PROGRAMS INCLUDE:

- › Day Training & Habilitation, ages 21+
- › Youth Transition Services, ages 14-21
- › Vocational Services, ages 16+
- › Brain Injury Services, ages 18+
- › Residential Services, ages 18+
- › Consumer Directed Community Supports, all ages
- › Contracted counseling, speech and occupational therapy, and nursing

IN 2010, OPPORTUNITY PARTNERS SERVED 1,755 PEOPLE, UP FROM 1,526 IN 2009.

- › Day/vocational programs – 1,561 people served
- › Residential programs – 298 served
- › 104 people were served dually (both in Day and Residential programs)



Four of the students who earned their first training certificates in Opportunity Partners’ professional cleaning pilot program with Dunwoody College of Technology included, from left, Doug Vevea, Robert Johnson, David L. Nelson and Michelle Alvord.

WHAT OUR STAKEHOLDERS SAY:

RESIDENTIAL PROGRAMS

- › 100 percent of responding team members feel Opportunity Partners provides quality residential services that meet client outcomes.
- › 99 percent feel Opportunity Partners residential staff keep them informed.
- › 100 percent agree Opportunity Partners provides frequent community experiences for residential clients.

“We are completely satisfied with the residential services provided by Opportunity Partners. Could not be more happy!”

“Opportunity Partners does an excellent job. Very easy to work with.”

Complete survey results at www.OpportunityPartners.org

DAY PROGRAMS

- › 99 percent of responding team members feel Opportunity Partners meets the needs of family and friends.
- › 99 percent believe Opportunity Partners offers people the chance to learn and develop new skills.
- › 99 percent feel Opportunity Partners has supported people to meet their goals.
- › 98 percent are pleased with the individualized services to meet their needs.

“Staff has been wonderful with our daughter. She listens to her, evaluates and makes decisions based on what is best for her. Great job!”

“Thanks for your excellence over all these years.”

“Staff have always been receptive to the needs of the client, as well as keeping us guardians well informed. Great organization!”

Adding value to business results

OPPORTUNITY PARTNERS OFFERS FOUR TYPES OF EMPLOYMENT OPTIONS FOR PEOPLE WITH DISABILITIES:

- › Independent placements
- › Supported Employment Teams (SETs)
- › Center-based packaging/assembly
- › Supported self-employment



Dayna Brown packages candy at Opportunity Partners for customer Lunds and Byerly’s. The contract is just one of Opportunity Partners’ jobs packaging dry foods for retail sale.



Diane Duguay



“If employers understood the benefits of hiring people with disabilities and the wonderful relationship they can have with organizations like Opportunity Partners, more people would do it. That message needs to be shared with employers because until we actually embarked on it, we didn’t know how awesome it really was.”

– Diane Duguay, Director of Employee Relations & Diversity, Kraus-Anderson Construction Co.



Ed Neston received Opportunity Partners’ Ability Redefined Award in 2010 for his work at Micron Metalworks and other accomplishments.

2010 EMPLOYMENT:

› Number of people working independently	163
› New independent placements	100
› Total hours worked	118,859
› Average wage per hour	\$9.49
› Total earnings	\$1,128,027
› Number of people working on Supported Employment Teams (SETs)	597
› Number of SETs	54
› Total earnings	\$1,019,458
› Number of people working in center-based operations	711
› Total earnings	\$552,153
› Total earnings for all types of employment	\$2,699,638



Building Opportunities for Life

Capital Campaign planning began in 2002 to meet the needs of people with disabilities in the 21st century. The foundation of the campaign was to create physical space and expand programs and services for the people served by Opportunity Partners. The expansion and remodeling of the headquarters in Minnetonka was the main focus.

The campaign also created a fund within the endowment to generate revenue to reward and retain excellent staff.

The campaign began in 2004 and many donors who believed in the Opportunity Partners' mission supported it. The expanded and remodeled building attracted young people as they completed transition programs. Golden Opportunity opened in 2008, providing a welcoming environment for seniors with disabilities.

In 2010 an anonymous donor offered a \$350,000 matching challenge to retire the debt on the building portion of the campaign. The challenge instilled new energy into the effort and generous donors met the goal, completing the campaign.

Campaign benchmarks

- 2004 Campaign launches.
- 2006 Fundraising continues.
- 2007 Groundbreaking for new space and construction begins.
- 2008 Renovation and expansion completed. Koch Technical and Training Campus dedication. Golden Opportunity opens.
- 2010 Successful \$350,000 matching challenge completes campaign.

Sources of Capital Campaign gifts

- Individual donors — \$1.2 million
- Corporate and foundation donors — \$3.4 million
- Number of individual donors — 141
- Number of institutional donors — 32

Thank you to our Capital Campaign donors

- | | | | |
|-------------------------------------|------------------------------------|------------------------------------|---|
| Anonymous | Eden Prairie Lions Club Foundation | Kathleen and Mick Kukielka | Brigid McSherry-Scherer |
| Edwin and Marjorie Agranoff | James and Barbara Elder | Joe and Donna Langer | Frank E. Schochet |
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Nan Owen
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Edson and Valerie Spencer
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Aspiring chef Matt Gotham with auctioneer Karen Sorbo at Opportunity Partners' 2010 gala.

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\$250-\$499

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Thomas L. and Michelle W.
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Jennifer Davis
Roberta and Robert Digby



Staff member Mary David earned a 2010 ARRM Cares award for her outstanding work with people with disabilities.

Armin C. and Nancy Dreissiger
Diane Duguay
Rod Dupree
John and Sharrol Dziedzic
Michael and Colleen Eckman



Barbara Olson at the dedication of the Julie Olson Topp lobby at Opportunity Partners. Barbara's daughter Julie died suddenly in 2005, and Barbara contributed funds to establish the lobby in her name.

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Eric Perkins of KARE 11 with Andrew Deniro, a 2010 Opportunity Partners award recipient for outstanding achievement.

James and Connie Warner
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\$400,000

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\$25,000-\$100,000

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\$10,000-\$24,999

Anonymous
 Athwin Foundation
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 Google
 Greater Twin Cities United Way
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Meaghan Dosch dazzled the crowd with a solo of "Think of Me" at Opportunity Partners' 2010 gala.

The Bieber Family Foundation
 The Estate of Alice Mae Jerstad
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\$5,000-\$9,999

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Teddy Spencer bid for a live auction item at Opportunity Partners' 2010 gala.

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 Russell T. Lund Charitable Trust
 Sherburne County Area United Way, Inc
 St. Louis Park Community Foundation
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Karllins Center supporters John Lavander and Nan Owen, and President & CEO George Klauser at the Karllins Center rededication.



Rolf and Idelle Bjelland at the 2010 Legacy Celebration at the Minikahda Club.

The Janice Gardner Foundation
 The Nash Foundation
 Thiel, Campbell, Gunderson, and Anderson, P.L.L.P.
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 William and Beatrice Beddor
 Billy Beddor
 Annette Bergersen
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 Anne Byers
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We make every effort to ensure the accuracy of our donor records. If we have made an error, please accept our apologies and contact the Advancement Office, 952-930-4202 or giving@opportunities.org.



US Bank staff members including Kris Petrie (back, center) volunteered to rake an Opportunity Partners' residence during fall yard clean-up.



Opportunity Partners' mascot Brutus and Alvin Cruse enjoyed a monthly recognition event at Opportunity Partners.

Thank you to our community of volunteers

- | | | | |
|-----------------------------|-----------------------------------|-------------------------------|---------------------------|
| Marlene Abels | Dan Guimont | Cyndi Leshar | John Scherer |
| Marie Allen | Annie Heggernes | Lilly USA | Rory Scherer |
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| Sarah Belz | John Hill | Dan McGleno | Jessica Solberg |
| Erin Benham | Cassie Hillius | Medrad Interventional/Possis | Julia Sorenson |
| Henry Blissenbach | David Hirschey | George Mikiska | St. Mary's MBA Group 2010 |
| Elaine Borning | Peter Hohn | Carol Mills | Sharon Stein |
| Mary Boyum | Hopkins Lions | Minnetonka High School | Phyllis Stromberg |
| Breck Upper School 2009-10 | Jim Hughes | Minnetonka Middle School | Summer Camp TNT |
| Breck Upper School 2010-11 | Colin Huntington | West | Zachary Talbot |
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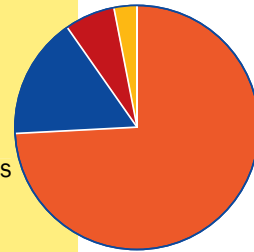
Volunteer hours in 2010 - 11,700
Independent sector statistics estimate the average value of volunteering at **\$21.16** per hour for a total value of more than **\$247,000.**

2010 Finances

Revenue	2010	2009
Operating Revenue & Contributions	\$ 30,544,091	\$ 28,719,426
Expenses		
Residential	\$ 8,200,998	\$ 7,888,215
Vocational	\$ 17,733,946	\$ 17,153,803
Administrative	\$ 3,070,658	\$ 2,563,171
Fundraising	\$ 392,986	\$ 344,892
Total Expenses	\$ 29,398,588	\$ 27,950,081
Net from Program Operations	\$ 1,145,503	\$ 769,345
Endowment Contributions	\$ (79)	\$ 5,109
Change in Market Value	\$ 272,255	\$ 432,657
Capital Campaign Contributions	\$ 716,049	\$ 81,150
Contribution Allowance		\$ (300,000)
Interest Rate Exchange	\$ (\$15,325)	\$ 176,103
Total Change in Net Assets	\$ 2,118,403	\$ 1,164,364
Balance Sheet		
Current Assets	\$ 6,644,042	\$ 5,069,466
Property	\$ 9,361,977	\$ 9,598,368
Long Term Assets	\$ 79,165	\$ 85,642
Endowment	\$ 3,641,408	\$ 3,319,290
Campaign Pledges	\$ 809,562	\$ 759,810
Restricted Savings	\$ 1,120,757	\$ 1,068,539
Total Assets	\$ 21,656,911	\$ 19,901,115
Current Liabilities	\$ 2,465,882	\$ 2,218,950
Long Term Debt	\$ 4,238,986	\$ 4,848,525
Net Assets	\$ 14,952,043	\$ 12,833,640
Total Liabilities and Net Assets	\$ 21,656,911	\$ 19,901,115

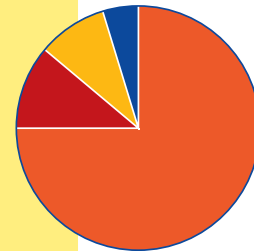
Revenue Sources

Minnesota Dept. of Human Services	\$ 23,074,591	74%
Contract Work	\$ 5,167,498	16%
Private Sector Support and Other	\$ 2,233,378	7%
Minnesota Rehabilitation Services	\$ 1,056,850	3%
Total	\$ 31,532,317	



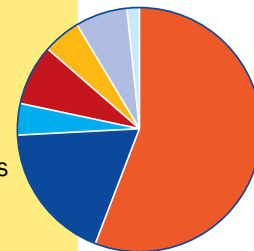
Operating Expenses

Payroll	\$ 21,945,647	75%
Supplies & Activities	\$ 3,192,515	11%
Occupancy	\$ 2,686,776	9%
Transportation	\$ 1,573,650	5%
Total	\$ 29,398,588	



Program Expenses

Day Training and Habilitation	\$ 15,753,131	56%
Supported Living Services	\$ 5,065,030	18%
Vocational Services	\$ 939,752	4%
Semi-Independent Living Services	\$ 2,169,472	8%
Residences	\$ 1,473,799	5%
Traumatic Brain Injury	\$ 1,908,652	7%
Independent Living Program	\$ 590,450	2%
Total	\$ 27,900,286	



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Alan and Jean Thiel at the 2010 Legacy Celebration. Alan was awarded the Legacy Award from Opportunity Partners for his long-time support as a volunteer and donor.

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Lyn Klauser, Babs Koch, Kristina Klauser and George Klauser at Opportunity Partners' 2010 gala.

